

Forest Industry

in LATVIA



Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia



Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Rīga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (2008):	2.3 million
Area:	64 559 km ²
Language:	Latvian (official), Russian, English and German are also widely spoken
Currency:	1 'Lats' (LVL) = 100 'santims'
Exchange rate:	1 LVL = 1.42 EUR (fixed rate as of January 1, 2005) 1 LVL = 1.98 USD (average in 2009)
GDP growth (2008):	-4.6%
GDP in current prices (2008):	EUR 23.157 billion
GDP per capita (2008):	EUR 10 219
Accumulated FDI (2008):	EUR 8.126 billion
Accumulated FDI per capita (2008):	EUR 3 594

Source: Central Statistical Bureau of Latvia, Bank of Latvia



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Wood is one of our most ancient and useful materials, finding application in all walks of life. Over the centuries, wood has experienced both unfounded neglect and a brilliant revival in Europe. Repeatedly, in times of industrial revolution, wood has been rudely substituted with other materials, at the time considered more fashionable: steel, reinforced concrete, aluminium and plastics. But now we are seeing a return to natural, environmentally friendly materials. The reasons are twofold – the desire to live in a natural environment and, of course, economic. Latvia has a long tradition of using wood in the most diverse applications. As a consequence, the forestry sector has a developed sense of self-awareness and organised itself long ago.

Latvia is a country of forests. With forests covering more than half of our territory, Latvia is one of the most forested EU member states. Over the last 70 years, the forested area has nearly doubled. Consequently, forests continue to be one of our most important national resources. The forestry sector has convincingly demonstrated its strategic importance to Latvia's national economy. Of all the companies registered in Latvia, 8% are linked to the forestry sector which employs around 5% of the labour force. Most of them are small companies or very small and micro-businesses and their competitiveness is based on flexible responses to changes in market demand. However, timber and its products continue to be one of our largest exports and over the last ten years the export volume of forestry-industry products has more than doubled.

This catalogue is being published to give potential customers and business partners an introduction to Latvia's leading wood-product manufacturers, their technological capabilities and the range of products offered. We sincerely hope that the catalogue will help you find reliable and long-term cooperation partners in Latvia. The objective of the Investment and Development Agency of Latvia is to assist both local and foreign entrepreneurs to adapt to the new global economic situation and to make the most beneficial use of the advantages that Latvia continues to offer.

A handwritten signature in black ink, appearing to read 'A. Ozols'.

Andris Ozols
Director

Investment and Development Agency of Latvia



Wood and forests have always played an essential role in Latvia's economy; Latvians have been diligent woodworkers for centuries and the quality of our timber products has been acknowledged and appreciated by partners and clients all over the world. The extensive experience of our producers is one of the cornerstones of our high-quality finished products. PEFC and FSC certification schemes are also widely used, confirming that sustainable management is applied in practice.

Despite the economic recession impacting the Latvian and global markets in 2008, the Latvian wood industry has remained competitive and stable in 2009. The flow of wood remains stable and creates favourable conditions for further development. Careful and long-term-oriented forest management is of crucial importance. Forests in Latvia grow annually by 25 million cubic metres, while only around 10 million cubic metres are harvested. This means that each year we add more than half of a forest to our green resource bank. Wood resources are increasing and are managed sustainably. Through considered investment in more and more advanced wood processing and the manufacturing of higher value-added products, Latvia's forest sector is taking every opportunity to develop further.

The Latvian Forest Industry Federation (LFIF) unites seven forest-industry related associations and represents approximately 70% of the total turnover of the Latvian timber industry. LFIF has a presence across the whole forest industry complex – from forest management and

transport services to the manufacture, sales and export of various products. LFIF is the government's main social partner when it comes to strategic decisions impacting the sector and is the first point of contact to obtain the latest information about the Latvian forest industry and its products.

To promote the use of wood and the development of the forest industry, LFIF has carried out a number of research projects and regularly represents the interests of Latvian forest industry companies at national and international levels, while also helping foreign companies find Latvian partners.

The key to further development is sustainable thinking which the Latvian forest industry is successfully implementing, the outcome being increased competitiveness for the whole sector.

A handwritten signature in black ink, consisting of a stylized 'K' followed by a long, horizontal flourish.

Kristaps Klaus
Executive Director
Latvian Forest Industry Federation

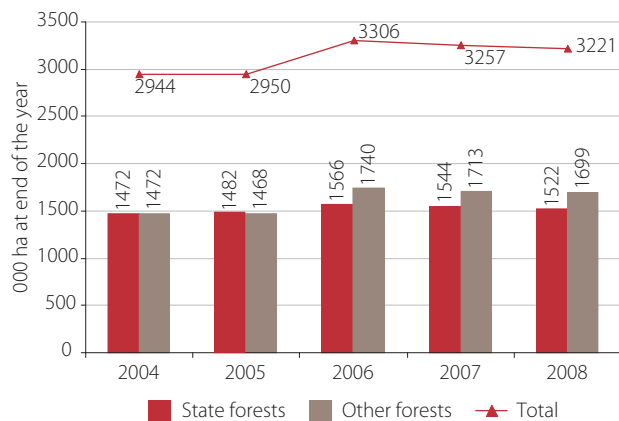
The Significance of the Forest Sector to Latvia's National Economy

FORESTRY SECTOR

With forests covering more than 50% of its territory (1.6 times the world average), Latvia is one of the most forested EU member states. Over the last 70 years, the forested area has nearly doubled while standing volume has increased 3.6 times, reaching 631 million cubic metres.

About 50% of forests are owned by the state. Management of state forests is undertaken by state stock company *Latvijas valsts meži* (Latvian State Forests).

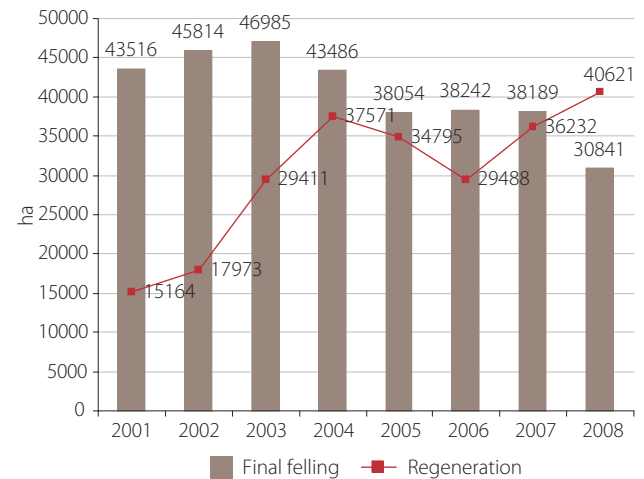
Distribution of Forest Area by Ownership



Source: Central Statistical Bureau of Latvia

The relatively good health of Latvian forests compared with world averages gives them a substantial advantage. Furthermore, the area of regenerated forest is increasing. In 2008, a total area of 40 600 ha of forest was regenerated of which 28% was in state forests and 72% in privately owned forests. In 2008, forest areas were restocked by 4 400 ha more than in the previous year. For privately owned forests the 2008 figures for forest regeneration were the best since 2001.

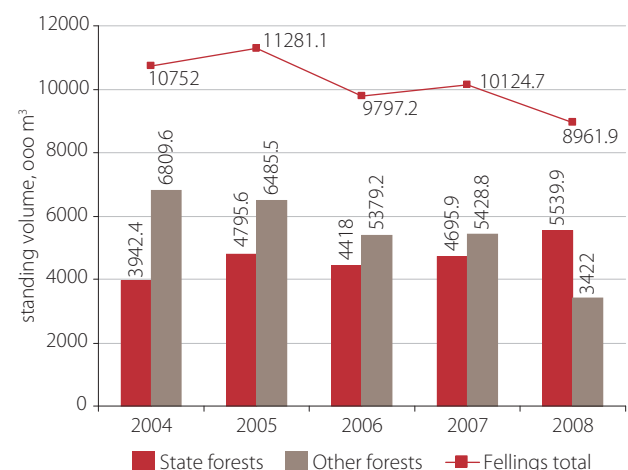
Final Felling and Forest Regeneration



Source: Central Statistical Bureau of Latvia

The volume of timber harvested annually from Latvia's forests had been fairly stable – between 10 and 11 million m³ of timber. In 2008, the total volume of felling was 9 million m³ (5.6 million m³ (62%) from state-owned forests, 3.4 million m³ (38%) from other forests). The proportion of timber sourced from state-owned forests has varied over time, but it is believed that they will be the major source of timber in the future. Harvest volumes in privately owned forests have fallen as a result of less favourable conditions in the timber market.

Volume of Felling by Ownership



Source: Central Statistical Bureau of Latvia

Foreign direct investment in forestry, logging and related services reached a high of LVL 70.2 million (EUR 100 million) at the end of 2008, 57% higher than the previous year. The major proportions of that investment came from Norway and Sweden who contributed 46% and 40% of the total, respectively.

Currently, more than 50% of Latvian forests, including all state-owned forests, are certified under the FSC scheme, formal recognition that the country's forests are managed according to internationally acknowledged standards of good forestry. Over 100 forest-sector enterprises have certified their timber chain-of-custody systems according to the FSC requirements.

As of January 2007, nearly 100 hectares of forest were managed according to the PEFC scheme, and about 50 Latvian forest-sector enterprises had certified their timber chain-of-custody systems under the said scheme. Since the beginning of 2008, the PEFC Latvian scheme has been suspended for re-evaluation.

WOODWORKING INDUSTRY

The forest sector has convincingly demonstrated its strategic importance to Latvia's national economy. Of all the companies registered in Latvia, 8% are linked to the forest sector, which employs around 5% of the labour force.

The forest sector's share of Latvia's gross domestic product is about 5%; in 2007, the value of products turned out by the sector reached LVL 1.4 billion (EUR 2 billion).

In recent years, the forest sector has had to work under rapidly worsening economic conditions. To remain in the market, operators in the woodworking industry were obliged to give serious consideration to the development of new competitive products as it was recognised that manufacturing inexpensive products from expensive raw materials is not cost-effective.

The last few years have seen the replacement of equipment, technologies and products in the woodworking industry, aimed at more complete utilisation of various tree species and small-dimension saw-logs. Small and medium-sized companies, which predominate in the forest sector, mainly manufacture niche products (garden, finishing, packaging, joinery products, etc.), while the larger enterprises focus on the production of higher value-added products (structure-bearing products, impregnated products, construction materials). Primary wood processing is generally based on modern technologies meeting the requirements of the global market both in terms of productivity and product quality. As a result, primary wood processing has built a stable foundation both for exports and the development of further processing and the production of higher value-added products.

WOOD RAW MATERIALS

Roundwood is mainly used for producing sawn wood, wood-based panels, turned and planed products, wood fuels, charcoal, etc. Roundwood is also exported as fuel or pulpwood. In 2008, compared to 2007, roundwood exports decreased by 26% in terms of value and by 14% in volume. Pulpwood, which is exported mainly to Sweden, Estonia and Finland, makes up almost 80% of roundwood exports.

Latvia's leading supplier of pulpwood is *Latvijas Valsts meži*.

As a consequence of the rapid growth in the production of wood-based panels and fuel products, the utilisation of small-dimension saw-logs has increased significantly over recent years. Local wood-based panel manufacturer *Bolderaja* has become the major purchaser of pulpwood.

Saw-logs dominate in roundwood imports which increased by 62% in 2008 compared to the previous year.

WOOD FOR ENERGY

Because of Latvia's climate, the production of thermal energy traditionally forms the largest proportion (64%) of the national energy balance. Wood products are the most important local fuel in Latvia with a fuel-balance proportion of 24%. The major consumer of wood-fuel products are households (48%), heat-supply companies (22%), industry (mainly woodworking enterprises) and other consumers (30%). The production of fuel from wood (pellets, fuel chips, firewood and briquettes) is gaining in importance.

In 2008, compared to the previous year, exports of wood-fuel products decreased by 6% in terms of value, reaching LVL 94 million (EUR 134 million), or 11.4% of total wood-product exports.

Until recently, logging residues, brushwood and stumps had only been used for energy on a limited basis. More extensive utilisation of them could facilitate greater independence for Latvia's power industry which must rely on imported fuels.

The utilisation of renewable resources in the power industry is fundamentally associated with new technologies: replacing fuel wood and chips with fuel produced from biomass which is easy to use and incurs lower transport and storage costs. By finding an optimal usage level for local renewable resources, the share in the total energy balance of heat generated from wood could be increased from the current 24% to 35-40%.

VALUE-ADDED WOOD PRODUCTS

FURNITURE

Over the last five years, the proportion of higher value-added products has grown rapidly with the diversity of products also increasing: furniture and furniture components, joinery and carpentry products, prefabricated wood constructions, garden furniture and fencing, wooden toys, and other products with high market demand. However, as a consequence of the decline in the world economy at the beginning of 2008, the demand for furniture has decreased both in domestic and foreign markets.

In 2008, the export of furniture in terms in value was LVL 67 million (EUR 95 million), 17% less than in 2007. The main markets for Latvian furniture are Germany, Denmark and the UK (20%, 11%, and 10% respectively in 2008).

In 2008 compared to 2007, furniture imports decreased by 26% in terms of value.

A number of companies have been successful in the field of furniture design and won a share in international markets with original furniture designs such as curved and glued chairs and high quality bedroom furniture.

WOOD PACKAGING

Wood packaging materials can be manufactured with comparatively small investment and simple technologies. In Latvia, such products are generally made by small and medium-size enterprises using mainly low-grade, sawn hardwood. There are some ten Latvian companies manufacturing high-quality wood packaging materials meeting EU requirements.

In 2008, the export of improved quality packaging materials increased by 0.4% in value.

PRODUCTS FOR CONSTRUCTION AND CARPENTRY

In order to develop the manufacture of modern carpentry products (wood window frames, doors, and construction materials), a number of Latvian enterprises have invested significantly. This development was, to a great extent, promoted by the boom in the domestic and European construction markets over the last few years. However, because of the recent slowdown in the global construction market, production rates and export volumes have decreased.

SAWN WOOD

In 2007, sawn-wood production decreased by around 20% compared to 2006. Some 3.46 million m³ of sawn wood were produced and 2.1 million m³ (61%) exported, mostly further-processed sawn wood for use in construction,

furniture making, or for manufacturing a variety of products in other sectors. Exports and imports of sawn wood decreased both in 2007 and in 2008.

The decline in the UK market, which used to be the major outlet for Latvia with 51% of its sawn-wood exports going there, considerably affected export volumes. There has also been a considerable decrease in the export of timber to Ireland and Japan.

The Russian Federation remains the major source for sawn-wood imports (54.3% of all imported sawn wood). In 2008, however, because of changes in Russia's export policy, imports from this country decreased by 72% compared to 2007.

Thanks to significant investment in modern production facilities, the output of higher value-added products (dried, sorted, planed and impregnated sawn wood) has increased.

WOOD-BASED PANELS

As a result of substantial investment, the production of wood-based panels and plywood in particular, has become one of Latvia's major woodworking branches. In 2007, wood-based panels accounted for 13.3% of the total export value of the woodworking sector. Latvia is the largest plywood producer in Eastern Europe. Recently, significant investments have been made in the production of particle board, OSB and MDF.

Historically, the value of plywood exports has risen continuously. In 2008, however, plywood exports decreased by 17% in terms of value over 2007, reaching LVL 85 million (EUR 121 million). Plywood is exported mainly to Germany, the Netherlands, Lithuania, and France.

The production of specific plywood products, for example, oversized plywood sheets, is increasing.

Thanks to major investment in the sector and the manufacture of higher value-added products, the production and export of particle boards increased rapidly both in 2007 and 2008. The 2008 export value of particle board increased by 80%, reaching LVL 56 million (EUR 80 million).

Bolderaja's new facility has commenced the production of OSB from small-size softwood timber. The new products are light, durable and convenient for a variety of uses in construction. In addition, the special processing technology ensures that OSB products can be used in a variety of applications without additional treatment.

In 2008, exports of fibreboard decreased by 25% compared to 2007, reaching LVL 2 million (EUR 3 million).

PULP AND PAPER

In 2008, exports of pulp and paper products reached LVL 52 million (EUR 74 million), a slight decrease (about 7%) compared to the previous year. The main markets for these products are Lithuania and Estonia. The prospects for gaining market entry into other EU Member States are considered low.

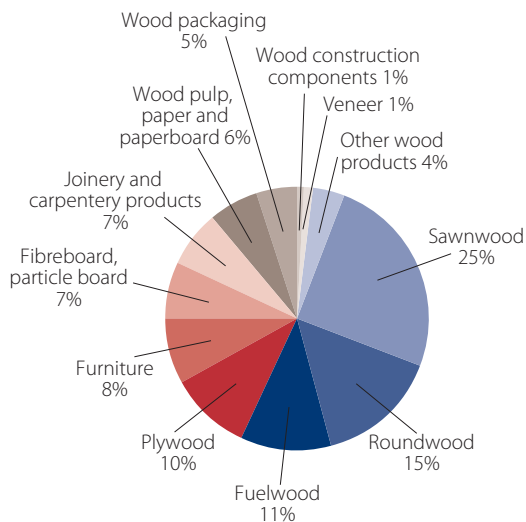
FOREIGN TRADE AND INVESTMENT

The forest sector is Latvia's most important export industry, historically having contributed as much as one third of national export revenues. About 70% of forest sector output is exported.

The foreign trade balance of the Latvian woodworking industry is positive, having reached LVL 497 million (EUR 707 million) in 2008 despite wood product exports decreasing by 19% compared to 2007. In 2008, the value of wood product imports was LVL 331 million (EUR 471 million), 31% less than in 2007.

In 2008, sawn wood and roundwood, as traditionally, were the main woodworking industry export products. Compared to 2007, the most significant increases in exports were for wood-fuel products and particle boards. Fuel and plywood have significant shares of the sector's exports, accounting for 11% and 10% respectively.

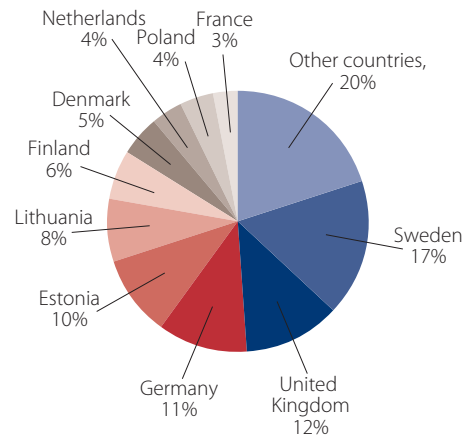
Woodworking Product Exports by Type of Product in 2008



Source: Central Statistical Bureau of Latvia

The main export destinations in 2008 were Sweden, the United Kingdom and Germany. Compared to 2007, exports to Poland increased by 20% and to Lithuania by 12%. However, exports to the UK decreased by 52%, to Sweden by 19% and to Germany by 12%.

Proportion of Woodworking Product Exports by Country in 2008

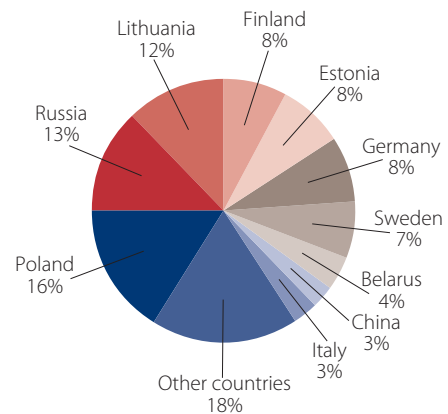


Source: Central Statistical Bureau of Latvia

The main product groups imported were wood pulp, paper and paperboard (46% of total wood product imports by volume in 2008) and furniture (17%). In 2008, compared to the previous year, imports increased for wood pulp (23%) and plywood (7%).

In 2008, woodworking products were mainly imported from Poland, Russia and Lithuania. Compared to the 2007, the most significant import decreases were from Russia – 63%, Belarus – 56%, Italy – 33%, and Germany – 31%.

Proportion of Woodworking Product Imports by Country in 2008



Source: Central Statistical Bureau of Latvia

INVESTMENT

During 2008, foreign direct investment in woodworking industries totalled LVL 140 million (EUR 198 million) (23% of the total investment in manufacturing industries), 5% higher than in 2007. The bulk of investment came from the USA (26.2%), Cyprus (19.4%), Estonia (12%), Sweden (10%), and the United Kingdom (8.9%).

Major Product Lines

No.	Company	FOREST WORK AND SERVICES						PRIMARY PROCESSING																													
		Services						Sawnwood						Boards						Construction timber			Pallets and packaging timber														
		Harvesting	Forwarding	Roundwood transportation	Reforestation	Forest management	Preparing of forest soil	Turned poles	Spruce sawntimber	Pine sawntimber	Birch sawntimber	Aspen sawntimber	Other hardwood sawntimber	Impregnated sawntimber	Dried sawntimber	Rotary cut veneer	Particle board	Birch plywood	Glue laminated panels for furniture	Laminated birch plywood	Oriented strand board	Laminated particle board	Veneered and overlaid plywood	Solid wood boards	Carcassing timber	Planed carcassing timber	Finger-jointed carcassing	Glue-laminated timber	Packaging timber	Softwood pallets	Hardwood pallets	Boxes, irregular bolsters	EURO pallets	Fencing			
1	3 RADI																																				
2	4 PLUS																																				
3	ABAZIS																																				
4	ACCENTA																																				
5	AKZ																																				
6	AMBER WOOD																																				
7	APSE KL																																				
8	ARBO																																				
9	ARTA TELPA																																				
10	ĀBEKOKS																																				
11	BALTIC WOOD HOUSE																																				
12	BELWOOD																																				
13	BERIVS																																				
14	BIKO-LAT																																				
15	BM TRADA LATVIJA																																				
16	BOLDERAJA																																				
17	BRODOOR																																				
18	DAIĻRADE KOKS																																				
19	DEIWOSS																																				
20	DIŽMEŽS																																				
21	DIŽOZOLS PLUS																																				
22	DORES FABRIKA																																				
23	DZĒRVE																																				
24	ECO HOUSE INDUSTRIES																																				
25	EIBE-L																																				
26	ELĪZA K																																				
27	ERKE																																				
28	EVEX																																				
29	ÉDELVEISS EG																																				
30	FLORA																																				
31	IDALGO																																				
32	IESI																																				

No.	Company	FOREST WORK AND SERVICES					PRIMARY PROCESSING													Construction timber			Pallets and packaging timber														
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83	REMTES TRANSPORTS																																				
84	R & F DESIGN																																				
85	RIPO FABRIKA																																				
86	RĪGAS KRĒSLU FABRIKA																																				
87	RONA																																				
88	RTK PLUS																																				
89	SAKA PRODEKS																																				
90	SALDUS MEŽRŪPNIECĪBA																																				
91	SELKO																																				
92	SENĀS PASAULES MĒBELES																																				
93	SENCIS																																				
94	SIMATECH																																				
95	STAĻI																																				
96	SUPER BEBRIS																																				
97	SWEDWOOD LATVIA																																				
98	TEZEI-S																																				
99	TILIA																																				
100	TIMBERCENTRE																																				
101	TIMBER HOUSE BALTIC																																				
102	TROJA																																				
103	TROLL NURSERY																																				
104	TURBO AK																																				
105	VALHALLA																																				
106	VALKAS MEŽI																																				
107	VALMIERAS MĒBELES																																				
108	VARIS TOYS																																				
109	VELTE MĀJAI																																				
110	VEREMS																																				
111	VIDRIŽU ATVARI																																				
112	VILSA																																				
113	WARSS+																																				
114	WENDEN FURNITURE																																				
115	WESSET TIMBER																																				
116	WMW																																				
117	WOODEN WINDOWS LATVIA																																				
118	ZEMGALES TEHNOLOĢISKAIS CENTRS																																				

Company Profiles



3 RADI

Legal form: Ltd
Address: Indriķi, Viļķene, Viļķenes pag., Limbažu nov., LV-4050, Latvia
Phone: +371 28 342 464
E-mail: mail@3radi.lv
Website: www.3radi.lv

Chairman of the Board: Mr Uģis Ķēbers
Contact: Mr Uģis Ķēbers
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 2005

Turnover in 2007: EUR 59 320
Turnover in 2008: EUR 156 000
Main markets: Latvia

Business profile: Heavy timber frame design and constructions – homes, cabins, cottages, gazebos, sheds and others. Experience of many projects, including custom 3D design. We offer high-quality, durable and attractive building constructions, where wood is not only a load-bearing element but also a design feature. Constructions and joints are made using the traditional methods of master carpenters. Mortise and tenon, cross-lap, dovetail and other joints provide additional durability. Scrupulous design and high-quality materials conform with the highest standards of the industry.

Seeking cooperation in: Looking for European wood-construction companies seeking to extend their catalogue with our products in different designs. Partners must have assembling teams, we will provide our expert-adviser on site.

Member of association: Latvian Chamber of Crafts



4 PLUS

Legal form: Ltd
Address: Merķeļa iela 20, Alūksne, LV-4301, Latvia
Phone: +371 29 298 858
Fax: +371 64 307 017
E-mail: 4plus@4plus.lv
Website: www.4plus.lv

Chairman of the Board: Mr Druvis Paeglis
Contact: Mr Druvis Paeglis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 64
Founded in: 1994

Turnover in 2007: EUR 3 221 138
Turnover in 2008: EUR 3 154 080
Export volume 2007: EUR 1 770 915
Export volume 2008: EUR 1 823 847
Main markets: Sweden, Italy, Germany, Austria, Belgium, China, Vietnam

Business profile: Manufacture of aspen and ash timber products, components, sauna materials, semi-finished and also finished products, edge-glued panels, all kinds of finger-jointed products.

Seeking cooperation in: Relevant to business profile.

Certificates in use: FSC

Member of association: Association *Latvijas Koks*



ABAZIS

Legal form: Ltd
Address: Jaunciema gatve 320-1A, Riga, LV-1015, Latvia
Phone: +371 67 508 117, +371 29 357 909
Fax: +371 67 508 118
E-mail: abazis@abazis1.lv, irina@abazis.lv
Website: www.abazis.lv

Director: Mr Aleksandrs Smirnovs
Contact: Ms Irina Smirnova
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 2
Founded in: 1997

Turnover in 2007: EUR 774 985
Turnover in 2008: EUR 217 682
Export volume 2007: EUR 426 864
Main markets: United Kingdom

Business profile: ABAZIS operates in wood processing and the manufacture of wood furniture components. We are successfully established in the Latvian market and also export our production to a number of European countries. We are looking now to extend the export of wood furniture parts and are keen to establish new business relationships.

Our company produces hundreds of models of turned and milled furniture feet, legs, handles, banisters in solid and laminated wood, with/without finishes. Our equipment is flexible and can quickly be adapted to new products, so we can work with both large and small orders. Our prices are competitive.

Seeking cooperation in: We are looking for customers for wood furniture components.



ACCENTA

Legal form: Ltd
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Phone: +371 20 225 572
Fax: +371 67 607 406
E-mail: elina@accenta.lv
Website: www.accenta.lv

Chairman of the Board: Mr Aldis Melnis
Contact: Ms Elīna Platača
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 45
Founded in: 2007

Turnover in 2007: EUR 243 155
Turnover in 2008: EUR 2 027 289
Export volume 2008: EUR 183 668
Main markets: Latvia, Lithuania, Estonia, Sweden, Finland

Business profile: Manufacturing modular furniture from laminated chipboard. We offer cooperation in the furniture business. We offer for sale: kitchen furniture, built-in wardrobes and wardrobes.

Seeking cooperation in: Relevant to business profile.



AKZ

Legal form: Ltd
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Phone: +371 67 327 740
Fax: +371 67 327 744
E-mail: akz@akz.lv
Website: www.akz.lv

Member of the Board: Mr Valdis Dziedātājs
Languages spoken: Latvian, English, German, Dutch, Russian
Number of employees: 162
Founded in: 2009

Main markets: Latvia, Lithuania, Estonia, United Kingdom, Netherlands, Japan, Republic of Korea

Business profile: Timber production and trading.

Seeking cooperation in: House building, construction materials, distribution.

Certificates in use: FSC, ISPM, BM TRADA

Member of association: Latvian Timber Producers' & Traders' Association



AMBERWOOD

Legal form: Ltd
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Fax: +371 63 058 182
E-mail: info@amberwood.lv
Website: www.amberwood.lv

Chairman of the Board: Mr Ivars Akerfelds
Contact: Mr Mārtiņš Rugājs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 22
Founded in: 2003

Turnover in 2007: EUR 668 000
Turnover in 2008: EUR 583 380
Export volume 2007: EUR 133 600
Export volume 2008: EUR 116 676
Main markets: Latvia, Estonia, Lithuania, Norway, Sweden, Denmark

Business profile: Manufacture of solid hardwood floorboards, parquet, skirting boards, briquettes and particle boards for furniture production. Floor installation and renovation.

Seeking cooperation in: Wholesalers, retailers, public procurement and individual customers for custom-built projects.

Certificates in use: ISPM 15



APSE KL

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Address: Ulbrokas iela 8-33, Rīga, LV-1021, Latvia
Phone: +371 67 276 360, +371 29 113 030
Fax: +371 67 276 370
E-mail: kristaps.akl@apollo.lv
Website: www.mezizstrade.lv

Chairman of the Board: Mr Kristaps Labanovskis
Contact: Mr Kristaps Labanovskis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Russian
Number of employees: 8
Founded in: 1999

Turnover in 2007: EUR 1 947 600
Turnover in 2008: EUR 1 833 500
Export volume 2007: EUR 5 050
Export volume 2008: EUR 22 700
Main markets: Latvia, Estonia

Business profile: Forest development (timber cutting, extraction from forests), roundwood trade, timber transportation.

Seeking cooperation in: Logging services and sales of logs.

Member of association: Latvian Association of Independent Timber Harvesting Companies



ARBO

Legal form: Ltd
Address: Kustes dambis 32, Ventspils, LV-3601, Latvia
Phone: +371 63 626 109
Fax: +371 63 624 518
E-mail: arbo@arbo.lv
Website: www.arbo.lv

Chairman of the Board: Mr Jānis Vašuks
Contact: Ms Brigita Ķirule-Vīksne
Position of the contact person: Head of Marketing Department
Languages spoken: Latvian, English, German, Russian
Number of employees: 150
Founded in: 1991

Turnover in 2007: EUR 9 994 449
Turnover in 2008: EUR 9 655 694
Export volume 2007: EUR 444 614
Export volume 2008: EUR 79 929
Main markets: Latvia, Norway, Sweden

Business profile: Arbo offers wood Euro- and Scandinavian-profile windows and doors with or without aluminium cladding, sliding systems, glazed facades, conservatories, stairs, etc. Our products stand out because of their low energy content, high quality and elegant design. Most of our products are made from pine, oak, ash and exotic woods. For finishing, we use water-based stains and various varnishes. In addition, our windows can be painted in two different colours, inside and out. Our high capacity wood-processing line was designed and supplied by a leader in wood-processing equipment, Germany's Weining Gruppe. Production capacity is 3000 window or door units per month.

Seeking cooperation in: Cooperation with building companies, architects, real estate developers, manufacturers of wood or prefabricated houses, window and door manufacturers. Cooperation with distributors of wood windows and doors.

Certificates in use: CE Marking according to EN 14351-1

Member of association: Latvian Association of Wood Processing Companies and Exporters



SIA „ĀBEKOKS”

ARTA TELPA

Legal form: Ltd
Address: Getliņu iela 15, Rumbula, Stopiņu nov., LV-2121, Latvia
Phone: +371 67 703 332
Fax: +371 67 600 511
E-mail: arta.telpa@inbox.lv
Website: www.kokadizains.eu

Chairman of the Board: Mr Visvaldis Vrubļevskis
Contact: Mr Juris Skrābāns
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 1991

Turnover in 2007: EUR 466 995
Turnover in 2008: EUR 133 297
Export volume 2007: EUR 317 888
Export volume 2008: EUR 56 085
Main markets: Denmark, France

Business profile: All types of custom-made furniture.
Export of small, complex furniture items.

Seeking cooperation in: We are looking for wholesalers interested in trading low volumes of exclusive, high quality furniture.

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)

ĀBEKOKS

Legal form: Ltd
Address: Stacijas iela 1B, Viļāni, Viļānu nov., LV-4650, Latvia
Phone: +371 64 660 085
Fax: +371 64 660 085
E-mail: abkoks@inbox.lv
Website: www.abkoks.lv

Member of the Board: Mr Vadims Seļežņovs
Contact: Mr Vadims Seļežņovs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 15
Founded in: 1996

Turnover in 2007: EUR 487 571
Turnover in 2008: EUR 366 474
Export volume 2007: EUR 87 000
Export volume 2008: EUR 150 000
Main markets: Latvia, Lithuania, Germany, Netherlands, United Kingdom

Business profile: Manufacture of log houses, hand-tooling and milling of logs and building components. Structural frames, including posts, beams, rafters, roof trusses and boarding. Timber windows and doors: rectangular and arched. Wood stairs. Flooring, boarded. Full-cell impregnation of wood components to suppress fungi/fire. Erecting of structural frames and turn-key projects. Main products: houses, summer cottages, saunas, gazebos.

Seeking cooperation in: Finding market outlets for ready-made products.



BALTIC WOOD HOUSE

Legal form: Ltd
Address: Bruņinieku iela 47/K3-35, Rīga, LV-1011, Latvia
Phone: +371 29 277 343
Fax: +371 67 220 315
E-mail: aroze@woodhouse.lv
Website: www.woodhouse.lv

Chairman of the Board: Mr Armands Roze
Contact: Mr Armands Roze
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Norwegian, Swedish, Russian
Number of employees: 3
Founded in: 2005

Turnover in 2007: EUR 598 436
Main markets: Norway, Sweden

Business profile: The company manages entire projects from sketches to detailed design drawings, from ideas to finished homes.
Our services include: Construction and assembly of log houses and pile buildings (*stavlaf*), assembly and sales of building components such as floors, roofs, terraces, windows, doors and interior elements; kitchen, indoor and garden furniture.
Since 2006, we have been selling frame-and-panel house projects, extending in autumn 2007 into turnkey wood house projects (from sketch to foundations to completed home).
Our potential capacity is 20-40 houses per year.

Seeking cooperation in: Our company is interested in cooperation with:
Individuals planning to build their dream home or renovate their residence.
Companies planning to assemble wood houses.
Companies and individuals planning to develop their properties (land developers).
Architects familiar with log buildings and custom-designed wood houses.
Public organisations interested in managing hospitality-sector buildings (hotels, motels, camping grounds, saunas, etc.).

Certificates in use: ISO 9001, ISO 14001



BELWOOD

Legal form: Ltd
Address: Dārziema iela 60-219, Rīga, LV-1073, Latvia
Phone: +371 67 113 607
Fax: +371 67 113 608
E-mail: pallets.peter@belwood.lv
Website: www.belwood.lv

Member of the Board: Mr Peter Van Engeland
Contact: Ms Olga Gosmane
Position of the contact person: Export Manager
Languages spoken: Latvian, English, French, Spanish, Russian
Number of employees: 50
Founded in: 1999

Turnover in 2007: EUR 10 577 634
Turnover in 2008: EUR 10 292 637
Main markets: Germany, France, Belgium, Netherlands

Business profile: Production of pallets, garden timbers, gates and fences. Export of new timber. Drying, impregnation, heat treatment of timber.

Seeking cooperation in: Relevant to business profile.

Certificates in use: Green Dot, ISPM 15, FSC



BERIVS

Legal form: Ltd
Address: Burtņieku iela 6-1, Nīgrande, Nīgrandes pag.,
Saldus nov., LV-3899, Latvia
Phone: +371 29 296 480, +371 26 569 639
Fax: +371 63 864 121
E-mail: berivs@apollo.lv

Chairman of the Board: Mr Bernards Rjabovs
Contact: Mr Ronalds Rjabovs
Position of the contact person: Logging Manager
Languages spoken: Latvian, English, Russian
Number of employees: 46
Founded in: 1992

Turnover in 2007: EUR 1 142 900
Turnover in 2008: EUR 1 535 894
Export volume 2007: EUR 35 758
Export volume 2008: EUR 141 766
Main markets: Lithuania, United Kingdom

Business profile: Forestry and logging, manufacture of wood and wood and cork products; manufacture of woven articles from straw and other materials.

Seeking cooperation in: Distributors of wood packaging products in foreign markets.

Member of association: Latvian Union of Timber Harvester Companies

BIKO-LAT

Legal form: Ltd
Address: Lāčplēša iela 75-5, Rīga, LV-1011, Latvia
Phone: +371 67 288 086
Fax: +371 67 282 000
E-mail: sales@byko.lv
Website: www.byko.lv, www.bode.biko.lv

Member of the Board: Mr Valts Kurpnieks
Contact: Ms Brigita Garlo
Position of the contact person: Export Coordinator
Languages spoken: Latvian, English, Russian
Number of employees: 210
Founded in: 1993

Turnover in 2007: EUR 35 698 040
Turnover in 2008: EUR 21 557 376
Export volume 2007: EUR 30 076 304
Export volume 2008: EUR 18 007 351
Main markets: Netherlands, United Kingdom, Spain, Norway, Iceland

Business profile: Manufacture of kiln-dried sawn timber, floorboards, fencing, decking, doors and windows, timber-frame houses, children's playgrounds, planed and impregnated softwood. Posts and tree stakes. Wood pellets for heating furnaces.

Seeking cooperation in: Looking for long term business partners - wholesalers, DIY store chains, garden centres, agents, etc.

Certificates in use: FSC, CTB B+ standards of pressure treatment



BM TRADA LATVIJA

Legal form: Ltd
Address: Volguntes iela 32, Rīga, LV-1046, Latvia
Phone: +371 67 772 160
Fax: +371 67 772 135
E-mail: bmtradalatvia@bmtrada.com
Website: www.bmtrada.lv

Member of the Board: Mr Didzis Liepiņš
Contact: Ms Andra Ozeta
Position of the contact person: Executive Director
Languages spoken: Latvian, English, Russian
Number of employees: 4
Founded in: 2006

Turnover in 2007: EUR 136 719
Turnover in 2008: EUR 242 738
Main markets: Latvia, Lithuania, Estonia, Russia, Belarus,
Nordic countries

Business profile: Certification services for the
woodworking industry. We provide certification for
chain of custody (FSC and PEFC); quality management
(ISO 9001; ISO 14001; OHSAS 18001; ISO 27001; ISO
22000); product certification (CE-marking standards for
construction timber, glued/laminated timber), visual and
machine strength-grading of wood materials (EN14081;
INSTA142; BS4978; EN 14080; DIN4074-1); visual strength-
grading for scaffolding boards (BS2482); insulating
materials for construction, fire doors, etc.

Seeking cooperation in: Relevant to business profile.



BOLDERAJA

Legal form: Ltd
Address: Guberņciema iela 7, Rīga, LV-1016, Latvia
Phone: +371 67 430 147
Fax: +371 67 430 176
E-mail: office.bolderaja@bolderaja.lv
Website: www.bolderaja.lv

Member of the Board: Mr Stephan Germuth
Contact: Ms Marina Šramkova
Position of the contact person: Secretary
Languages spoken: Latvian, English, Russian
Number of employees: 268
Founded in: 1969

Turnover in 2007: EUR 35 541 417
Turnover in 2008: EUR 85 000 000
Export volume 2007: EUR 30 229 000
Export volume 2008: EUR 73 203 000
Main markets: Latvia, Lithuania, Estonia, Poland, Germany,
Russia, Nordic countries

Business profile: Manufacture of RCH (raw chipboard),
MFC (melamine faced chipboard), OSB (oriented strand
board).

Seeking cooperation in: Middle East, CIS, Scandinavia

Certificates in use: ISO 9001, FSC, SP, WKI, FPC

Member of association: Association *Latvijas Koks*

BRODOOR SIA

BRODOOR

Legal form: Ltd
Address: Pils Rajons 44, Jēkabpils, LV-5202, Latvia
Phone: +371 29 209 384
Fax: +371 65 223 156
E-mail: brodoor@apollo.lv
Website: www.brodoor.lv

Chairman of the Board: Mr Juris Saldaks
Contact: Mr Juris Saldaks
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 24
Founded in: 1998

Turnover in 2007: EUR 700 000
Turnover in 2008: EUR 1 200 000
Export volume 2007: EUR 360 000
Export volume 2008: EUR 900 000
Main markets: Latvia, Lithuania

Business profile: Manufacture of interior doors.

Seeking cooperation in: Retail chains, wholesalers, building companies.

Certificates in use: ISO 9001, Certificate of conformity

Dailrade KOKS

DAIĻRADE KOKS

Legal form: Ltd
Address: Čiekurkalna 1. līnija 11, Rīga, LV-1026, Latvia
Phone: +371 67 368 840
Fax: +371 67 541 881
E-mail: info@dailrade.lv
Website: www.dailrade.lv

Chairman of the Board: Mr Andris Jansons
Contact: Ms Inese Mihailova
Position of the contact person: Export Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 329
Founded in: 1994

Turnover in 2007: EUR 14 030 000
Turnover in 2008: EUR 12 330 000
Export volume 2007: EUR 5 900 000
Export volume 2008: EUR 5 500 000
Main markets: Germany, Finland, USA

Business profile: Wholesaling and retailing of furniture fittings and furniture, Manufacture of furniture from solid birch or pine, MDF painted and veneered items for homes: bedrooms, living rooms, dining rooms, bathrooms, children's rooms, etc.

Seeking cooperation in: Furniture wholesalers, mail order catalogues.

Certificates in use: FSC

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)



DEIWOSS

Legal form: Ltd
Address: Eksporta iela 7, Rīga, LV-1045, Latvia
Phone: +371 29 470 664
Fax: +371 64 354 253
E-mail: deiw@inbox.lv
Website: www.deiwoss.lv

Member of the Board: Mr Andis Kaktiņš
Contact: Mr Andis Kaktiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 28
Founded in: 2002

Turnover in 2007: EUR 1 900 000
Turnover in 2008: EUR 1 500 000
Export volume 2007: EUR 760 000
Export volume 2008: EUR 225 000
Main markets: Lithuania, Germany, France

Business profile: Gazebos, pergolas, garden furniture, planed, profiled boards, finger jointing high quality ledges and other products.

Seeking cooperation in: Distribution and sales of products.



DIŽMEŽS

Legal form: Ltd
Address: Dižmeži, Krustpils pag., Krustpils nov., LV-5204, Latvia
Phone: +371 65 236 727
Fax: +371 65 232 191
E-mail: info@dizmezs.lv
Website: www.dizmezs.lv

Chairman of the Board: Mr Gunārs Mitris
Contact: Mr Gunārs Mitris
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 95
Founded in: 1996

Turnover in 2007: EUR 2 510 000
Turnover in 2008: EUR 3 280 000
Export volume 2007: EUR 2 250 000
Export volume 2008: EUR 3 010 000
Main markets: Germany, United Kingdom, Denmark, Sweden, Ireland, France, USA

Business profile: High quality, semi-finished furniture components in solid birch: dimension products, edge-glued panels, laminated blocks; birch lumber; birch logs for sliced veneers. Renewable energy products: briquettes, firewood, fire starters.

Seeking cooperation in: Long-term customers.

Certificates in use: FSC

Member of association: Association *Latvijas Koks*



DIŽOZOLS PLUS

Legal form: Ltd
Address: Granīta iela 32/1, Rīga, LV-2119, Latvia
Phone: +371 67 777 000
Fax: +371 67 114 455
E-mail: info@dizozols.lv
Website: www.dizozols.lv

Member of the Board: Mr Ģirts Plakans
Contact: Mr Ģirts Plakans
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 30
Founded in: 1993

Turnover in 2007: EUR 623 000
Turnover in 2008: EUR 555 000
Main markets: Latvia, Poland, Denmark, United Kingdom

Business profile: Manufacture of furniture.

Seeking cooperation in: We would like to sell our bent plywood items and furniture.



DORES FABRIKA

Legal form: Ltd
Address: Dārdu iela 7, Ieriķi, Drabešu pag., Amatas nov., LV-4139, Latvia
Phone: +371 64 170 170
Fax: +371 64 170 171
E-mail: info@dores.lv
Website: www.dores.lv

Member of the Board: Mr Kristaps Drone
Contact: Mr Edvīns Čiščakovs
Position of the contact person: Head of Sales and Service Department
Languages spoken: Latvian, English, Estonian, Russian
Number of employees: 12
Founded in: 2004

Turnover in 2007: EUR 51 265
Turnover in 2008: EUR 112 847
Export volume 2007: EUR 5 600
Export volume 2008: EUR 21 527
Main markets: Germany, France, Italy, Spain, Sweden, Norway, Russia, Japan

Business profile: Log and frame houses from glued and natural woods, wood toys.

Seeking cooperation in: We are looking for companies experienced in marketing wood houses to become distributors for our products in target markets.





DZĒRVE

Legal form: Ltd
Address: Papardes, Variņi, Variņu pag., Smiltenes nov.,
LV-4726, Latvia
Phone: +371 26 514 925
Fax: +371 64 728 417
E-mail: siadzerve@inbox.lv
Website: www.dzerve.lv

Chairman of the Board: Mr Ansis Dzērve
Contact: Mr Ansis Dzērve
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Russian
Number of employees: 27
Founded in: 1993

Turnover in 2007: EUR 571 000
Turnover in 2008: EUR 268 000
Main markets: Latvia

Business profile: We manufacture glued and solid-wood products from pine and birch: panels (semi-finished manufacture), window sills and stairs.

Seeking cooperation in: We are looking for potential wholesalers and trading partners to sell the company's products in foreign markets.



Eco House Industries

ECO HOUSE INDUSTRIES

Legal form: Ltd
Address: Sidrabi, Augšligatne, Līgatnes pag., Līgatnes nov.,
LV-4108, Latvia
Phone: +371 26 400 031, +371 20 220 632
Fax: +371 64 124 479
E-mail: martin@ehi.lv
Website: www.ehi.lv

Member of the Board: Mr Normunds Sondors
Contact: Mr Mārtiņš Cīrulis, Mr Agris Ruks
Position of the contact persons: Marketing Managers
Languages spoken: Latvian, English, Russian
Number of employees: 35
Founded in: 2006

Turnover in 2007: EUR 271 349
Turnover in 2008: EUR 277 255
Export volume 2008: EUR 277 255
Main markets: Denmark, Norway, Sweden, France, Russia

Business profile: Manufacture of log houses and building components. Prefabricated blocks. Glued structures from solid wood. Full-cell impregnation of wood components to suppress fungi/fire. Erecting of structural frames and turn-key projects. Design of wood houses and load-bearing structural components. Restoration of wood houses and structures.

Seeking cooperation in: Manufacturing of prefabricated-block wood houses, manufacture of log houses. We offer different lengths of glued construction materials.



EIBE-L

Legal form: Ltd
Address: Graudu iela 6, Jelgava, LV-3001, Latvia
Phone: +371 63 029 382
Fax: +371 63 084 246
E-mail: info@eibe-l.lv
Website: www.eibe-l.lv

Member of the Board: Mr Rūdis Lūsiņš
Contact: Mr Aigars Morics
Position of the contact person: Production Manager
Languages spoken: Latvian, English, Russian
Number of employees: 120
Founded in: 2006

Turnover in 2007: EUR 2 400 000
Turnover in 2008: EUR 2 570 000
Export volume 2007: EUR 2 370 000
Export volume 2008: EUR 2 540 000
Main markets: Finland, Germany, Austria

Business profile: Manufacture of solid pine furniture.

Seeking cooperation in: In order to expand our market share, we are looking for new wholesalers.

Certificates in use: FSC

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)

ELĪZA-K

Legal form: JSC
Address: Augusta Deglava iela 50, Rīga, LV-1035, Latvia
Phone: +371 67 549 423
Fax: +371 29 270 381
E-mail: info@eliza-k.lv
Website: www.eliza-k.lv

Member of the Board: Mr Aleksejs Koročkins
Contact: Mr Aleksejs Koročkins
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 136
Founded in: 1994

Turnover in 2007: EUR 7 500 000
Turnover in 2008: EUR 6 600 000
Export volume 2007: EUR 3 600 000
Export volume 2008: EUR 3 400 000
Main markets: Estonia, Denmark, Finland, France, Switzerland

Business profile: Upholstery manufacture, foam-detail production.

Seeking cooperation in: Retailers, wholesalers of furniture, textile wholesalers, furniture-fitting wholesalers.

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)



ERKE

Legal form: Ltd of Liepāja SEZ
Address: Vecā ostmala 10, Liepāja, LV-3401, Latvia
Phone: +371 63 422 224
Fax: +371 63 422 223
E-mail: mebeles@erke.apollo.lv
Website: www.erke.lv

Chairman of the Board: Ms Dace Pērkone
Contact: Mr Oskars Liepnieks
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 71
Founded in: 1998

Turnover in 2007: EUR 2 549 156
Turnover in 2008: EUR 2 039 293
Export volume 2007: EUR 978 022
Export volume 2008: EUR 841 250
Main markets: Germany, France, Sweden, Finland,
Denmark, Norway

Business profile: Manufacture of solid pine furniture.

Seeking cooperation in: Relevant to business profile.

Member of association: Association *Latvijas Mēbeles*
(Latvian Furniture)

EVEX

Legal form: Ltd
Address: Saules iela 84, Grobiņa, Grobiņas nov., LV-3430,
Latvia
Phone: +371 28 626 025
Fax: +371 67 718 403
E-mail: arturs@evex.lv
Website: www.evex.lv

Member of the Board: Ms Ieva Kulpe
Contact: Mr Artūrs Kulpe
Position of the contact person: Managing Director
Languages spoken: Latvian, English, Russian
Number of employees: 2
Founded in: 2009
Main markets: Estonia, Lithuania, Germany, Denmark,
Norway

Business profile: Sales of timber products. We can offer
a reliable supply of kiln-dried, sawn timber, timber for
packaging, calibrated timber, glued panels for kitchen
surfaces, profiled timber. Main species – European birch,
aspen, ash, oak.

Seeking cooperation in: We are interested in supplying
hardwood components to producers of wood furniture,
doors and flooring.



ĒDELVEISS EG

Legal form: Ltd
Address: Institūta iela 1-415, Ulbroka, Stopiņu nov.,
LV-2130, Latvia
Phone: +371 67 910 766
Fax: +371 67 969 188
E-mail: edelveiss.eg@delfi.lv
Website: www.edelveisseg.lv

Chairman of the Board: Mr Dainis Buls
Contact: Mr Dainis Buls
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 40
Founded in: 1998

Turnover in 2007: EUR 1 521 244
Turnover in 2008: EUR 1 246 480
Main markets: Latvia, Lithuania, Estonia

Business profile: Office furniture, shop fittings, living room
and kitchen furniture.

Seeking cooperation in: Wholesalers for the company's
products.



FLORA

Legal form: Ltd
Address: Tērvetes iela 85, Jelgava, LV-3008, Latvia
Phone: +371 63 026 024
Fax: +371 63 026 077
E-mail: flora@flora.lv
Website: www.flora.lv

Chairman of the Board: Mr Māris Bušs
Contact: Mr Juris Bušs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 81
Founded in: 1991

Turnover in 2007: EUR 4 357 983
Turnover in 2008: EUR 1 889 725
Export volume 2007: EUR 1 367 487
Export volume 2008: EUR 711 067
Main markets: EU countries

Business profile: Manufacture of wood windows and
doors (interior, exterior); wood window boards; pine
window scantlings; ledges; briquettes, PVC windows and
doors.

Seeking cooperation in: Relevant to business profile.

Certificates in use: FSC, Certification Centre of Latvian
Academy of Science (certificates of compliance for all
products)

Member of association: Association of Latvian Window
and Door Manufacturers





IDALGO

Legal form: Ltd
Address: Brīvības iela 434-21, Rīga, LV-1056, Latvia
Phone: +371 67 372 290
Fax: +371 67 375 553
E-mail: abvirtuves@abvirtuves.lv
Website: www.abvirtuves.lv

Chairman of the Board: Mr Andis Stūrītis
Contact: Ms Pārsla Tēraudkalna
Position of the contact person: Commercial Manager
Languages spoken: Latvian, English, Russian
Number of employees: 23
Founded in: 1997

Turnover in 2007: EUR 1 229 078
Turnover in 2008: EUR 1 171 834
Export volume 2007: EUR 18 497
Export volume 2008: EUR 12 500
Main markets: Latvia, European countries

Business profile: Production of wardrobes, kitchen, bathroom and office furniture.

Seeking cooperation in: Furniture design and product export opportunities.

IESI

Legal form: Ltd
Address: Vēveri, Ikšķiles l.t., Ikšķiles nov., LV-5015, Latvia
Phone: +371 65 068 962, +371 26 007 028
Fax: +371 65 068 961
E-mail: iesi@iesi.lv
Website: www.iesi.lv

Member of the Board: Mr Ivo Skudiķis
Contact: Mr Artūrs Ozoliņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 16
Founded in: 2000

Turnover in 2007: EUR 1 665 421
Turnover in 2008: EUR 621 511
Main markets: Latvia, Norway

Business profile: Summer houses, gazebos, saunas:

- building, renovation, reconstruction;
- consulting regarding construction;
- manufacture of building structures and architectural elements (heat-insulated, wood-framework panels);
- prefabricated wood-panel houses.

Seeking cooperation in: Selling of prefabricated wood-panel houses.



IKVIENS

Legal form: Ltd
Address: Rūpniecības iela 32B-409, Rīga, LV-1045, Latvia
Phone: +371 67 508 177
Fax: +371 67 508 135
E-mail: info@brivdienumaja.lv
Website: www.brivdienumaja.lv

Chairman of the Board: Ms Inga Bruzgule
Contact: Mr Juris Saknītis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 4
Founded in: 2005

Turnover in 2007: EUR 80 000
Turnover in 2008: EUR 72 000
Main markets: Latvia

Business profile: Innovative design, production and marketing of prefabricated, timber-frame panel holiday and family houses, low-energy houses. Present production capacity 3 to 4 holiday homes a month. We will deliver and assemble a basic holiday home kit within 3 months of an order being placed.

Seeking cooperation in: Marketing and sales of prefabricated, timber-frame panel buildings, including low-energy houses in Norway, Sweden, Denmark, Germany, Estonia and Lithuania.

Certificates in use: ISO 9001

AS Inčukalns Timber

INČUKALNS TIMBER

Legal form: JSC
Address: Plānupes iela 24, Inčukalns, Inčukalna nov., LV-2141, Latvia
Phone: +371 67 147 604
Fax: +371 67 147 605
E-mail: vuguls@incukalnstimber.lv

Chairman of the Board: Mr Jānis Vuguls
Contact: Mr Jānis Vuguls
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 70
Founded in: 1994

Turnover in 2007: EUR 13 600 000
Turnover in 2008: EUR 11 383 000
Main markets: Latvia

Business profile: Forest harvesting and management.

Seeking cooperation in: Promote cooperation with private forest owners and provide them with services in forest management and harvesting.

Certificates in use: FSC

Member of association: Latvian Union of Timber Harvesting Companies



INERCE

Legal form: Ltd
Address: Inerce, Rīdzene, Vaives pag., Cēsu nov., LV-4136, Latvia
Phone: +371 29 226 147
Fax: +371 64 122 222
E-mail: inerce@inerce.lv
Website: www.inerce.lv

Chairman of the Board: Mr Māris Krūze
Contact: Mr Arnis Liepiņš
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 80
Founded in: 1999

Turnover in 2007: EUR 3 800 000
Turnover in 2008: EUR 2 900 000
Export volume 2007: EUR 3 300 000
Export volume 2008: EUR 2 500 000
Main markets: Lithuania, Poland, Germany, Austria, Hungary, Slovenia, Italy, United Kingdom, Denmark, Finland, Sweden, USA, Canada

Business profile: Manufacture of birch sawn timber, birch semi-finished furniture components, birch edge-glued panels (solid and finger-jointed) and other products from birch wood.

Seeking cooperation in: Sales of different types of birch products.

Certificates in use: FSC PURE

ĪVEJA

Legal form: Ltd
Address: Vecsalacas, Vecsalaca, Salacgrīvas l.t., Limbažu nov., LV-4033, Latvia
Phone: +371 64 071 104
E-mail: iveja@iveja.lv
Website: www.iveja.lv

Chairman of the Board: Mr Gvido Cīrulis
Contact: Mr Gvido Cīrulis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 23
Founded in: 1993

Turnover in 2007: EUR 724 000
Turnover in 2008: EUR 843 000
Export volume 2007: EUR 437 000
Export volume 2008: EUR 431 000
Main markets: United Kingdom, Ireland, Spain, Norway

Business profile: Machined round poles, fence posts, playgrounds, wood impregnation.

Seeking cooperation in: We are looking for new markets and customers.

Certificates in use: FSC



JAUDA-KOKS

Legal form: Ltd
Address: Vidus prospekts 12, Ogre, Ogres nov., LV-5001, Latvia
Phone: +371 65 071 105
Fax: +371 65 071 102
E-mail: jauda-koks@jauda-koks.lv
Website: www.jauda-koks.lv

Chairman of the Board: Mr Arnis Onužāns
Contact: Mr Eriks Eisaks
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Norwegian, Russian
Number of employees: 47
Founded in: 1992

Turnover in 2007: EUR 1 520 280
Turnover in 2008: EUR 1 996 450
Export volume 2007: EUR 204 060
Export volume 2008: EUR 163 015
Main markets: European countries, Yemen, Syria, Israel, Liberia

Business profile: Production of impregnated wood poles for overhead power and telecommunication lines in lengths from 7-16m. Wood species: Pinus Sylvestris. Copper-based or coal-tar-oil wood preservation treatment. Worldwide export in 40-foot sea containers, but mainly to European countries, the Middle East and Africa.

Seeking cooperation in: Looking for co-operation with agents and contractors.



JAUNSIŁAVA

Legal form: Ltd
Address: Fabrikas iela 4A, Līvāni, Līvānu nov., LV-5316, Latvia
Phone: +371 65 341 162
Fax: +371 65 341 163
E-mail: jaunsilava1@inbox.lv
Website: www.jaunsilava.lv

Member of the Board: Mr Aigars Ostrovskis
Contact: Mr Aigars Ostrovskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 12
Founded in: 2001

Turnover in 2007: EUR 325 144
Turnover in 2008: EUR 252 367
Export volume 2007: EUR 7 575
Export volume 2008: EUR 10 050
Main markets: Latvia, Estonia

Business profile: Manufacture of bedroom and kitchen furniture from birch, black alder and beech.

Seeking cooperation in: Relevant to business profile.



JAUNZELTINI

Legal form: Ltd
Address: Atlantijas iela 27, Rīga, LV-1015, Latvia
Phone: +371 67 887 203
Fax: +371 67 887 204
E-mail: arturs@jaunzeltini.lv
Website: www.jaunzeltini.lv

Member of the Board: Mr Artūrs Veispāls
Contact: Mr Andis Liepiņš
Position of the contact person: Head of the Logistics
Department
Languages spoken: Latvian, English, Russian
Number of employees: 19
Founded in: 1994

Turnover in 2007: EUR 2 344 212
Turnover in 2008: EUR 1 258 600
Export volume 2007: EUR 2 344 212
Export volume 2008: EUR 1 258 600
Main markets: United Kingdom, Russia, Kazakhstan

Business profile: Port and forwarding services, stevedoring, customs brokers, wood processing (kilning, planing, chemical treatment, high-pressure treatment).

Seeking cooperation in: Service provision, strategic investors, development of terminal operations in the Riga port.

Member of association: Latvian Timber Producers' & Traders' Association



JELD-WEN LATVIJA

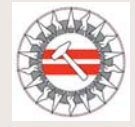
Legal form: Ltd
Address: Rūpniecības iela 13, Aizkraukle, Aizkraukles nov., LV-5101, Latvia
Phone: +371 65 121 623
Fax: +371 65 121 225
E-mail: latvia@jeld-wen.biz
Website: www.jeld-wen.lv

Plant Manager: Mr John Innos
Contact: Ms Solvita Bivalova
Position of the contact person: Office Manager
Languages spoken: Latvian, English, Russian
Number of employees: 90
Founded in: 1994

Turnover in 2007: EUR 23 964 163
Turnover in 2008: EUR 20 863 291
Export volume 2007: EUR 22 457 670
Export volume 2008: EUR 19 472 223
Main markets: EU countries

Business profile: Manufacturer of high quality interior and exterior doors.

Seeking cooperation in: Looking for new markets outside of EU.



JELGAWOOD

Legal form: Ltd
Address: Lauku iela 4, Līvberze, Līvberzes pag.,
Jelgavas nov., LV-3014, Latvia
Phone: +371 63 072 380
Fax: +371 63 072 337
E-mail: u.kronbergs@jeligawood.apollo.lv
Website: www.jeligawood.lv

Member of the Board: Mr Uldis Kronbergs
Contact: Mr Uldis Kronbergs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 66
Founded in: 1993

Turnover in 2007: EUR 1 341 993
Turnover in 2008: EUR 1 579 991
Export volume 2007: EUR 1 314 675
Export volume 2008: EUR 1 566 080
Main markets: Germany, Poland, France, Finland

Business profile: Wood furniture components, painters' equipment (wood ladders, tool boxes), wood handles, CNC technologies, wood toy components, metal.

Seeking cooperation in: We are an ideal woodworking partner for manufacturing and trading companies, providing them with expertise and efficient additional production capacity.

Certificates in use: FSC, GS, EN 131



KALBER

Legal form: Ltd
Address: Kleistu iela 21-95, Rīga, LV-1067, Latvia
Phone: +371 26 541 155
Fax: +371 67 413 555
E-mail: klaidis@kalber.lv
Website: www.kalber.lv

Member of the Board: Mr Ēriks Bergs
Contact: Mr Klaidis Kalniņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 2
Founded in: 2007

Turnover in 2007: EUR 40 000
Turnover in 2008: EUR 30 000
Main markets: Latvia

Business profile:

- renovation and restoration of wood houses;
- log-house construction and assembly;
- solid-wood house construction and assembly;
- construction of wood-frame houses;
- flooring (wood);
- installation and finishing of windows and floors;
- exterior and interior wood finishing;
- construction of miscellaneous solid-wood garden furniture.

Seeking cooperation in: Potential clients who require renovation and restoration services for log houses.

Member of association: Latvian Chamber of Crafts



KĀPNES LV

Legal form: Ltd
Address: Brīvības gatve 449-2, Rīga, LV-1020, Latvia
Phone: +371 67 545 629
Fax: +371 67 545 630
E-mail: kapnes@kapnes.lv
Website: www.kapnes.lv

Chairman of the Board: Mr Mārtiņš Barons
Contact: Mr Māris Krusts
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 15
Founded in: 2003

Turnover in 2007: EUR 473 631
Turnover in 2008: EUR 635 962
Export volume 2007: EUR 106 266
Export volume 2008: EUR 117 452
Main markets: Latvia, Nordic countries

Business profile: Manufacture and installation of staircases from solid wood, wood-based materials; steel and glass fittings.

Seeking cooperation in: Architects, individual and commercial home builders.



KĀPŅU STILS

Legal form: Ltd
Address: Pils iela 10, Daugavmala, Ikšķiles l.t., Ikšķiles nov., LV-5052, Latvia
Phone: +371 65 036 540, +371 29 223 716
Fax: +371 65 036 540
E-mail: kapnustils@apollo.lv
Website: www.kapnustils.lv

Member of the Board: Mr Modris Pakalns
Contact: Mr Modris Pakalns
Position of the contact person: Member of the Board
Languages spoken: Latvian, German, Russian
Number of employees: 2
Founded in: 2006

Turnover in 2007: EUR 206 831
Turnover in 2008: EUR 136 781
Main markets: Latvia

Business profile: Staircases wood/metal. Wholesaler of metal floor profiles.

Seeking cooperation in: Manufacturers of stairs and stair-elements, flooring profiles.



KĀRLIS

Legal form: Ltd
Address: Skolas iela 21-301, Rīga, LV-1010, Latvia
Phone: +371 26 634 103, +371 67 274 442
Fax: +371 64 871 238, +371 67 274 658
E-mail: ergliwood@inbox.lv, mkarlis@latnet.lv
Website: www.ergliwood.lv, www.karlis.lv

Member of the Board: Ms Maija Ambrēna
Contact: Ms Ieva Dūduma
Position of the contact person: Executive Director of production unit Ergli Wood
Languages spoken: Latvian, English, Russian
Number of employees: 50
Founded in: 1991

Turnover in 2007: EUR 1 525 585
Turnover in 2008: EUR 1 845 040
Export volume 2007: EUR 2 520
Export volume 2008: EUR 1 19 774
Main markets: Latvia, Lithuania, Germany, Denmark

Business profile: Manufacture of sawdust briquettes.
Power supplies up to 330kV, communication systems, security- and fire-alarm systems, gas supply and other utility systems.

Seeking cooperation in: Sales of sawdust briquettes.
Design projects in accordance with Latvian and European Union regulations.

Certificates in use: ISO 9001:2000

KILBE

Legal form: Ltd
Address: Skultes iela 1, Zvejniekciems, Saulkrastu l.t., Saulkrastu nov., LV-2161, Latvia
Phone: +371 67 356 790
Fax: +371 67 356 780
E-mail: info@kilbe.lv
Website: www.kilbe.lv

Chairman of the Board: Mr Mārtiņš Ķeviņš
Contact: Mr Mārtiņš Ķeviņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 24
Founded in: 1991

Turnover in 2007: EUR 2 000 000
Turnover in 2008: EUR 2 000 000
Export volume 2007: EUR 1 700 000
Export volume 2008: EUR 1 900 000
Main markets: Latvia, Nordic countries

Business profile: Producer of wood fuels, animal litter; provision of port and railway logistics services.

Seeking cooperation in: Wood for energy, animal litter, Skulte port logistics, railway logistics.

Certificates in use: ISO 9001, ISO 14001

Member of association: Association *Latvijas Koks*



KOKA NAMI

Legal form: Ltd
Address: Muižas iela 1, Randene, Kalkūnes pag.,
Daugavpils nov., LV-5449, Latvia
Phone: +371 29 490 735
Fax: +371 67 272 767
E-mail: info@kokanami.lv, aldis@kokanami.lv
Website: www.kokanami.lv,
www.balticwoodenhouses.com

Chairman of the Board: Mr Aldis Cimoška
Contact: Mr Aldis Cimoška
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 2001

Turnover in 2007: EUR 430 000
Turnover in 2008: EUR 190 000
Export volume 2007: EUR 45 000
Export volume 2008: EUR 40 000
Main markets: Latvia, France, Norway

Business profile: Manufacture of turned-log houses and wood-frame houses (individual houses, gazebos, holiday homes, floating houses, saunas, etc.), garden items and playground equipment from turned wood.

Seeking cooperation in: Seeking long-term agents in European and other countries, long-term cooperation with real estate developers, construction material dealers.



SIA **«KONTO»**

KONTO

Legal form: Ltd
Address: Brīvības iela 87, Gulbene, Gulbenes nov., LV-4401,
Latvia
Phone: +371 64 472 191
Fax: +371 64 471 306
E-mail: konto@apollo.lv

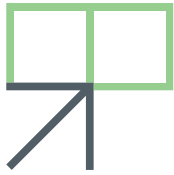
Member of the Board: Mr Agris Koris
Contact: Ms Līga Krukovska
Position of the contact person: Accountant
Languages spoken: Latvian, English, German, Russian
Number of employees: 82
Founded in: 1993

Turnover in 2007: EUR 2 200 000
Turnover in 2008: EUR 2 100 000
Export volume 2007: EUR 1 600 000
Export volume 2008: EUR 1 700 000
Main markets: Germany, Austria, Denmark

Business profile: Manufacturer of birch furniture components and briquettes.

Seeking cooperation in: Cooperation with manufacturers of birch furniture, parquet, doors, windows.

Member of association: Latvian Association of Wood Processing Companies and Exporters



Riga Parquet

solid hardwood floors
www.rigaparket.lv

KOPRO

Legal form: Ltd
Address: Augļu iela 2-23, Rīga, LV-1002, Latvia
Phone: +371 67 626 172
Fax: +371 67 626 192
E-mail: aldis.balodis@rigaparket.lv
Website: www.rigaparket.lv

Director: Mr Aldis Balodis
Contact: Mr Mārtiņš Eglītis
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 12
Founded in: 2004

Turnover in 2007: EUR 795 895
Turnover in 2008: EUR 806 562
Export volume 2007: EUR 400 000
Export volume 2008: EUR 500 000
Main markets: EU countries

Business profile: Flooring, solid hardwood floorboards and parquet, production and installation, KD oak and ash, oak and other hardwood beams, posts, garden products. Exports under the Riga Parquet trademark.

Seeking cooperation in: In contract, retail and wholesale markets. Projects, cooperation with builders and sales agents.



KRONUS

Legal form: Ltd
Address: Braslas iela 22, Rīga, LV-1035, Latvia
Phone: +371 67 515 952, +371 67 817 003,
+371 67 817 004
Fax: +371 67 515 953, +371 57 817 051
E-mail: export@kronus.eu
Website: www.kronus.eu

Chairman of the Board: Mr Igors Ževaks
Contact: Ms Svetlana Pugeja
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Danish, Russian
Number of employees: 210
Founded in: 1995

Turnover in 2007: EUR 22 610 000
Turnover in 2008: EUR 20 850 000
Export volume 2007: EUR 12 890 000
Export volume 2008: EUR 11 720 000
Main markets: Poland, Slovakia, Slovenia, Germany, Austria, France, Spain, Italy, Belgium, Netherlands, Denmark, Finland, Sweden, other European countries

Business profile: Manufacture of wood pallets (manufactured according to customers' drawings, putting the company's brand or logo on pallets) and pallet collars (use of 1.25, 1.5 and 2mm thick loops which can be painted black or blue according to customer requirements, hand-holds to ease collar installation, additional pallet-collar accessories – lids, dividers, corners); wood agricultural boxes, components for agricultural boxes (to customer specification); production of wood-chip briquettes; sales of sawn timber (sawn-timber treatment and seasoning, sorting by quality); utilisation of pallet waste (wood chippings for fuel or further processing for use in pallet blocks); international road-freight forwarding and expediting (high quality service and timely delivery of freight).

Seeking cooperation in: Our company is interested in long-term cooperation with all our customers by supplying them the best quality products. Our company's goal is to find a consensus between ourselves and our clients, so that the relationships can last as long as is possible.

Certificates in use: ISO 9001, ISPM 15



KUREKSS

Legal form: Ltd
Address: Graudupi, Tārgales pag., Ventspils nov., LV-3621,
Latvia
Phone: +371 63 624 364
Fax: +371 63 628 572
E-mail: mail@kurekss.lv
Website: www.kurekss.lv

Chairman of the Board: Mr Jānis Apsītis
Contact: Ms Māra Midziņa
Position of the contact person: Secretary
Languages spoken: Latvian, English, Russian
Number of employees: 170
Founded in: 1995

Turnover in 2007: EUR 48 300 000
Turnover in 2008: EUR 30 040 000
Export volume 2007: EUR 41 040 000
Export volume 2008: EUR 26 270 000
Main markets: Latvia, France, Belgium, United Kingdom,
Egypt

Business profile: Manufacture of sawn and teased,
frameworking wood products, planed timber in qualities
and quantities to suit building requirements, softwood
and hardwood pallet materials, fencing materials, high-
performance solid-timber construction joists, preservative
treatment.

Seeking cooperation in: Cooperation interest with wood-
processing and building companies.

Certificates in use: ISO 9001:2000, ISO 14001:2004, FSC-
STD-40-004

Member of association: Latvian Timber Producers' &
Traders' Association



KURZEMES FINIERIS

Legal form: Ltd
Address: Meistaru iela 1, Kuldīga, Kuldīgas nov., LV-3301,
Latvia
Phone: +371 63 320 866
Fax: +371 63 320 867
E-mail: kurzemes.finieris@apollo.lv
Website: www.kurzemesfinieris.lv

Member of the Board: Mr Dzintars Odiņš
Contact: Mr Dzintars Odiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 50
Founded in: 2006

Turnover in 2007: EUR 215 734
Turnover in 2008: EUR 238 049
Main markets: Estonia, Germany, United Kingdom, Finland,
Sweden, Denmark

Business profile: Manufacture of birch and aspen veneer,
rotary cut veneer, birch and aspen plywood for exterior
works.

Seeking cooperation in: We would like to find purchasers
for our production all over the world.

Certificates in use: ISO 9001, ISO 14001, GOST 1



KURZEMES GRANULAS

Legal form: Ltd
Address: Kustes dambis 22, Ventspils, LV-3601, Latvia
Phone: +371 63 662 086
Fax: +371 63 662 092
E-mail: kurzemes.granulas@apollo.lv
Website: www.granulas.lv

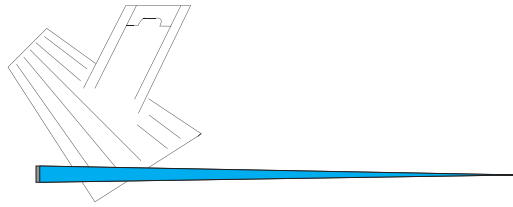
Chairman of the Board: Mr Viesturs Grīnbergs
Contact: Mr Viesturs Grīnbergs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 27
Founded in: 2003

Turnover in 2007: EUR 5 000 000
Turnover in 2008: EUR 4 900 000
Export volume 2007: EUR 4 400 000
Export volume 2008: EUR 4 700 000
Main markets: Denmark, Sweden, Belgium, United Kingdom

Business profile: Manufacture of high-quality 8mm wood pellets for industrial and household use in accordance with SS 187120, DIN 51731, DIN Plus. Mainly exported by sea in bulk, as well as packed in 15kg bags.

Seeking cooperation in: Cooperation with wholesalers for trading opportunities with industrial and private customers.

Certificates in use: ISO 9001:2008



KVINTA KA

Legal form: Ltd
Address: Dzirnavu iela 92, Jūrmala, LV-2011, Latvia
Phone: +371 29 513 986, +371 67 730 577
Fax: +371 67 730 577
E-mail: kaspars@kvinta.lv
Website: www.kvinta.lv

Member of the Board: Mr Kaspars Pusbarnieks
Contact: Mr Kaspars Pusbarnieks
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 1997

Turnover in 2007: EUR 100 000
Turnover in 2008: EUR 80 000
Main markets: Latvia

Business profile: Manufacture of stairs, doors, furniture, cutting boards.

Seeking cooperation in: We are looking for retailers or owners of small design shops to sell the company's products, especially designed cutting boards.

ĶIRŠU KOKS



ĶIRŠU KOKS

Legal form: Ltd
Address: Dreiliņu iela 20–7, Rīga, LV-1046, Latvia
Phone: +371 28 393 076
E-mail: info@kirsukoks.com
Website: www.kirsukoks.com

Chairman of the Board: Mr Kaspars Ezergailis
Contact: Mr Kaspars Ezergailis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 4
Founded in: 2006

Turnover in 2007: EUR 63 260
Turnover in 2008: EUR 74 977
Main markets: Latvia

Business profile: Manufacture of furniture (kitchen, bathroom), doors, shelves, tables, stairs, etc.

Seeking cooperation in: Looking for export trade partners to distribute the company's products: doors, various furniture; furniture components, etc.

LA FOCA LATVIJA

Legal form: Ltd
Address: Siljēkas 1, Siguldas pag., Siguldas nov., LV-2150, Latvia
Phone: +371 67 378 285
Fax: +371 67 378 284
E-mail: administration@lafocalatvija.lv
Website: www.lafocalatvija.lv

Chairman of the Board: Mr Giacomo Oggero
Contact: Ms Olga Volkova
Position of the contact person: Administrative Assistant
Languages spoken: Latvian, English, Italian, Russian
Number of employees: 11
Founded in: 2003

Turnover in 2007: EUR 726 467
Turnover in 2008: EUR 210 444
Export volume 2007: EUR 400 914
Export volume 2008: EUR 200 569
Main markets: Italy, France

Business profile: Manufacturing of log houses, milling of logs and building components. Structural frames, incl., poles, beams, rafters, roof trusses, boarding. Prefabricated blocks. Flooring: boarded. Full-cell impregnation of wooden components to suppress fungi/fire. Erecting of structural frames and turn-key projects. Design of wood houses and load-bearing structural components.
Main products: Private houses. Summer cottages. Saunas. Garages. Sheds, pergolas. Public buildings (restaurants, hotels, churches, etc.). Gazebos and garden sheds. Timber frames and structures: trusses, towers, bridges, etc.

Seeking cooperation in: Finding market for timber-frame panel houses, roof constructions from wood, milled logs, summer cottages, saunas.



LAMEKO IMPEX

Legal form: Ltd
Address: Citadeles iela 7/43, Rīga, LV-1010, Latvia
Phone: +371 67 224 326, +371 67 210 805,
+371 67 225 338
Fax: +371 67 820 177
E-mail: lameko@bkc.lv
Website: www.lamekoimpex.lv

Member of the Board: Mr Andris Veide
Contact: Mr Intars Āboliņš, Mr Gatis Lodītis
Position of the contact person: Sales Directors
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 1994

Turnover in 2007: EUR 11 035 000
Turnover in 2008: EUR 7 374 000
Export volume 2007: EUR 10 433 000
Export volume 2008: EUR 6 889 000
Main markets: Estonia, Finland, Spain, United Kingdom,
Ireland, Japan, Republic of Korea, Egypt

Business profile: From our own Smiltene Impex sawmill, we offer FSC-certified, solid kiln-dried, planed or profiled whitewood and redwood products such as decking, high-grade whitewood construction timber (wall studs (mabashira), roofing battens (taruki), wall panelling boards (T&G), cladding materials), pallet timber; garden and fencing products: sawn or planed: posts, pergola & fence elements.

Specialty projects for finger-jointed end, edge-glued softwood timber.

Lameko Impex has an extensive and stable vendor base from whom we can offer fresh cut, kd, planed, c/16/c24 grade, whitewood and redwood, construction-grade material; softwood and hardwood pallet timber; frame-grade birch products for the soft-furniture industry; garden and fencing products: pointed & weathered fence posts; sleepers; fence battens, cappings, rails; tree stakes for planting trees & site pegs etc.
Products can be offered as pressure treated in Tanalith E green or brown, Vac Vac treated, etc.

Seeking cooperation in: Main cooperation partners of interest are industrial manufacturers and re-processing companies; trading, sales & distribution companies with their own sales networks in export markets; timber product importers.

Certificates in use: SW COC 000758

Member of association: Latvian Timber Producers' & Traders' Association



LATGRANULA

Legal form: Ltd
Address: Rūpniecības iela 10, Inčukalns, Inčukalna pag., Inčukalna nov., LV-2141, Latvia
Phone: +371 29 497 152, +371 26 549 705
Fax: +371 67 977 149
E-mail: maris.berzins@latgranula.lv
Website: www.latgranula.lv

Member of the Board: Mr Ojārs Bērziņš
Contact: Mr Ojārs Bērziņš
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 52
Founded in: 1998

Turnover in 2007: EUR 3 019 808
Turnover in 2008: EUR 3 012 252
Export volume 2007: EUR 800 000
Export volume 2008: EUR 700 000
Main markets: Denmark, Sweden

Business profile: Wood pellets and briquettes.

Seeking cooperation in: Supply of wood pellets and briquettes.



LATLAFT^{LTD}



LATLAFT

Legal form: Ltd
Address: Vidus prospekts 12, Ogre, Ogres nov., LV-5001, Latvia
Phone: +371 65 071 105
Fax: +371 65 071 102
E-mail: eriks@jauda-koks.lv
Website: www.latlaft.com

Director: Mr Arnis Onužāns
Contact: Mr Eriks Eisaks
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Norwegian, Russian
Number of employees: 41
Founded in: 2005

Turnover in 2007: EUR 872 790
Turnover in 2008: EUR 797 735
Export volume 2007: EUR 828 045
Export volume 2008: EUR 771 730
Main markets: Norway

Business profile: Production of high-quality, hand-crafted log houses made according to Scandinavian traditions. Monthly capacity 2-3 log houses in sizes from 130-150m². The company has opened a branch in Norway to build turnkey houses, but based on Latlaft experience, log houses can be exported and built worldwide. The company offers a complete service from sketch to turnkey house in 3-4 months.

Seeking cooperation in: Looking for co-operation with agents, real estate developers and construction companies interested in log-house building.

LATSIN

Legal form: Ltd
Address: Meža iela 4, Jaunjelgava, Jaunjelgavas nov., LV-5134, Latvia
Phone: +371 65 152 800
Fax: +371 65 152 801
E-mail: latsin@latsin.lv
Website: www.latsin.lv

Member of the Board: Mr Varis Sīpols
Contact: Mr Kristaps Kārklis
Position of the contact person: Deputy Director
Languages spoken: Latvian, English, Russian
Number of employees: 186
Founded in: 1993

Turnover in 2007: EUR 67 204 588
Turnover in 2008: EUR 57 675 430
Export volume 2007: EUR 31 776 722
Export volume 2008: EUR 29 440 498
Main markets: Sweden, Germany

Business profile: Harvesting, forwarding, roundwood transportation, wood-fuel chips.

Seeking cooperation in: Roundwood sales.

Certificates in use: FSC-STD-40-005, FSC-STD-40-004

Member of association: Latvian Union of Timber Harvesting Companies



LATVIJAS FINIERIS

AKCIJU SABIEDRĪBA



LATVIJAS FINIERIS

Legal form: JSC
Address: Bauskas iela 59, Rīga, LV-1004, Latvia
Phone: +371 67 627 850
Fax: +371 67 067 326
E-mail: info@finieris.lv
Website: www.finieris.com

Chairman of the Board: Mr Uldis Biķis
Contact: Mr Valdis Kulpe
Position of the contact person: Sales Director
Languages spoken: Latvian, English, Russian
Number of employees: 1656
Founded in: 1992

Turnover in 2007: EUR 178 000 000
Turnover in 2008: EUR 157 000 000
Export volume 2007: EUR 128 160 000
Export volume 2008: EUR 111 470 000
Main markets: European countries, Republic of Korea, Japan, North America

Business profile: Production of birch plywood, glued products, furniture, furniture components, synthetic resins. Sales of existing products and development of new ones; forest management – birch seedlings, renewing forests, logging. Our main product is birch plywood from peeled veneer.

Seeking cooperation in: Sales of the company's products.

Certificates in use: ISO 9001, ISO 14001, PEFC, FSC, CE (EN 13986), CARB Phase 2

Member of association: Latvian Timber Producers' & Traders' Association, Association *Latvijas Koks*, European Federation of the Plywood Industry (FEIC)

LDM KOKS

Legal form: Ltd
Address: Lobo, Platones pag., Jelgavas nov., LV-3021, Latvia
Phone: +371 67 808 391, +371 63 086 561
Fax: +371 67 808 392, +371 63 086 547
E-mail: ldm@ldm.lv
Website: www.ldm.lv

Member of the Board: Mr Jurijs Kļementjevs
Contact: Ms Oksana Novikova, Ms Nalja Hohlova
Position of the contact person: Managers
Languages spoken: Latvian, English, Russian
Number of employees: 30
Founded in: 1999

Turnover in 2007: EUR 2 100 000
Turnover in 2008: EUR 1 750 000
Export volume 2007: EUR 700 000
Export volume 2008: EUR 900 000
Main markets: Estonia, Germany, Czech Republic, Italy

Business profile: Timber windows, doors and glue-laminated products. Windows of various shapes such as one-, two- and three-wing windows with top insertion pieces in square, triangular or oval forms. Our turn-and-flap design, wood windows, thanks to the ROTO German-made window lock mechanism, can be constructed in any shape and almost any size. Entry doors, inter-room doors of various solid wood species such as oak, pine, ash as well as exotic-wood veneered doors. A wide range of colours is available to suit any home. Smooth, panelled, glazed, two-, three- and four-wing doors, including sliding, can be manufactured to order. We produce window scantlings, wood construction beams and durable theatre laths for export.

Seeking cooperation in: Sales of glued A-bar, wood windows. Investment in the manufacture of granules.



LDV

Legal form: Ltd
Address: Ojāra Vācieša iela 37, Rīga, LV-1004, Latvia
Phone: +371 67 611 901
Fax: +371 67 611 993
E-mail: ldv@ldv.lv
Website: www.ldv.lv

Director: Mr Dainis Vilkaušs
Contact: Mr Pērs Sterņiņš
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 13
Founded in: 1992

Turnover in 2007: EUR 15 700 000
Turnover in 2008: EUR 6 300 000
Export volume 2007: EUR 15 300 000
Export volume 2008: EUR 6 200 000
Main markets: Belgium, Italy, France, United Kingdom,
Netherlands, Spain, Greece, Denmark, Ireland, Middle East,
India, North Africa

Business profile:
- Unseasoned sawn fellings, cross cut to customer-length
pallet wood (including HT 56/30 ISPM 15 upon request);
- Unseasoned, sawn-felling construction timber (including
grade 6): redwood and/or whitewood;
- Various garden and fencing items (decking, posts, fences
and other finished and semi-finished products);
- Furniture grades and semi-finished products in
hardwoods and softwoods (including larch).

Seeking cooperation in: Pallet manufacturers, construction
companies, importers, timber merchants, timber agents,
etc.

Certificates in use: ISPM 15

Member of association: Latvian Timber Producers' &
Traders' Association



LIDUMS

Legal form: Ltd
Address: Līdumi, Jaunolaine, Olaines pag., Olaines nov.,
LV-2127, Latvia
Phone: +371 67 964 268
Fax: +371 67 964 435
E-mail: lidums@lidums.lv
Website: www.lidums.lv

Chairman of the Board: Mr Imants Vītols
Contact: Mr Imants Vītols
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 24
Founded in: 1993

Turnover in 2007: EUR 827 000
Turnover in 2008: EUR 484 000
Export volume 2007: EUR 535 000
Export volume 2008: EUR 338 000
Main markets: France, United Kingdom

Business profile: Production of garden furniture.

Seeking cooperation in: We are looking for new sales
opportunities for the company's products.

Certificates in use: FSC



METĀLSERVISS

Legal form: JSC
Address: Stopiņu iela 5, Rīga, LV-1035, Latvia
Phone: +371 67 585 482
Fax: +371 67 703 620
E-mail: info@metalserviss.lv
Website: www.metalserviss.lv

Chairman of the Board: Mr Nikolajs Kuļešovs
Contact: Mr Nikolajs Kuļešovs
Position of the contact person: Chairman of the Board
Languages spoken: English, Russian
Number of employees: 90
Founded in: 1956

Turnover in 2007: EUR 1 257 000
Turnover in 2008: EUR 1 146 000
Export volume 2007: EUR 329 000
Export volume 2008: EUR 234 000
Main markets: Latvia, Lithuania, Estonia, Russia, Nordic countries

Business profile: Metal furniture, furniture fittings, metal parts for furniture and interiors.

Seeking cooperation in: Looking for new partners to sell our products and suppliers of raw materials. Sub-contracting.

Certificates in use: ISO 9001

Member of association: Association *Latvijas Koks*



MEŽĀRES A

Legal form: Ltd
Address: Brīvības iela 38B-3, Zilupe, Zilupes nov., LV-5751, Latvia
Phone: +371 29 234 708
Fax: +371 65 729 810
E-mail: company@me-wood.com
Website: www.me-wood.com

Owner: Mr Aleksandrs Andrejevs
Contact: Ms Solvita Novicka
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 38
Founded in: 2001

Turnover in 2007: EUR 1 030 000
Turnover in 2008: EUR 1 075 000
Export volume 2007: EUR 400 000
Export volume 2008: EUR 450 000
Main markets: Latvia, Estonia, Lithuania, Germany, Belgium, Netherlands, United Kingdom, Denmark, Finland, Sweden, Norway

Business profile: We are wood processors and manufacturers of wood products. We offer products of good quality, sized to order for reasonable prices. We specialise in the manufacture of pallets, boxes, pallet collars, packaging and container boards; the supply of firewood, sawdust, wood chips, wood and peat pellets, briquettes.

Seeking cooperation in: New markets for sales of our products, joint ventures, new types of products to manufacture.



MORISS CELTNI ECĪBA

Legal form: Ltd
Address: Celtnieki, Mūrmuiža, Kauguru pag.,
Beverīnas nov., LV-4224, Latvia
Phone: +371 64 228 194
Fax: +371 64 228 196
E-mail: info@karkasamaja.lv
Website: www.karkasamaja.lv

Member of the Board: Mr Jānis Freimanis
Contact: Mr Jānis Freimanis
Position of the contact person: Technical Director
Languages spoken: Latvian, English, German, Norwegian,
Russian
Number of employees: 11
Founded in: 2005

Turnover in 2007: EUR 450 000
Turnover in 2008: EUR 690 000
Export volume 2007: EUR 380 000
Export volume 2008: EUR 580 000
Main markets: Latvia, France, Norway

Business profile: Design, production, delivery and
installation of prefabricated houses.

Seeking cooperation in: Delivery and installation of
prefabricated houses.



MOZAIKA

Legal form: Ltd
Address: Mehanizācijas iela 9, Limbaži, Limbažu nov.,
LV-4001, Latvia
Phone: +371 29 482 832
Fax: +371 64 070 339
E-mail: mozaika@parkets-mozaika.lv
Website: www.parkets-mozaika.lv

Chairman of the Board: Mr Juris Hincenbergs
Contact: Mr Juris Hincenbergs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 33
Founded in: 1993

Turnover in 2007: EUR 477 702
Turnover in 2008: EUR 366 557
Export volume 2007: EUR 64 000
Export volume 2008: EUR 61 000
Main markets: Latvia, Estonia, Germany, Norway, Australia

Business profile: Manufacture of solid wood parquet from
ash and oak.

Seeking cooperation in: We are looking for new
customers.



NARVO

Legal form: Ltd
Address: Dienvidu iela 2, Tukums, LV-3101, Latvia
Phone: +371 29 437 698
E-mail: office@iunarvo.com
Website: www.iunarvo.com

Director: Ms Valentīna Ozoliņa
Contact: Ms Valentīna Ozoliņa
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 6
Founded in: 2001

Turnover in 2007: EUR 300 000
Turnover in 2008: EUR 330 000
Export volume 2007: EUR 300 000
Export volume 2008: EUR 330 000
Main markets: Norway

Business profile: Manufacturing of log houses, hand-tooling and milling of logs and building components. Structural frames, beams, posts, rafters. We can produce solid-wood garden furniture using kiln-dried, log-house beams.

Seeking cooperation in: We are looking for new customers.

Member of association: Latvian Association of Wood Processing Companies and Exporters



NRG BALTIC

Legal form: Ltd
Address: Klijānu iela 21-1, Rīga, LV-1012, Latvia
Phone: +371 67 298 369, +371 29 929 922
Fax: +371 67 298 370
E-mail: info@nrgbaltic.lv
Website: www.nrgbaltic.lv

Member of the Board: Mr Didzis Palejs
Contact: Mr Didzis Palejs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 29
Founded in: 2006

Turnover in 2007: EUR 2 186 491
Turnover in 2008: EUR 5 279 197
Export volume 2007: EUR 1 110 575
Export volume 2008: EUR 4 276 372
Main markets: Latvia, Finland, Sweden, Denmark

Business profile: Our main activities are the production, transportation and marketing of wood fuels. We offer services in harvesting, wood-chipping, wood-crushing and transportation of wood fuels. We also clear agricultural land, land plots and roadsides of scrub. Our company's activities are harmonized with the fundamental principles of our country's forestry policy: sustainability and efficiency. Our mission is to promote the formation of long-term relationships between producers of bio-energy and owners of wood as well as to promote usage of wood as a fuel for energy generation.

Seeking cooperation in: We continuously invest in our production and logistics chains and so we are looking for new long-term cooperation partners.

Member of association: Latvian Biomass Association LATBIONRG, European Biomass Association AEBIOM



OŠUKALNS

Legal form: Ltd
Address: Eķengrāve, Viesītes l.t., Viesītes nov., LV-5237,
Latvia
Phone: +371 65 237 711
Fax: +371 65 237 710
E-mail: juris.kudeiko@oshukalns.lv
Website: www.osukalns.lv

Chairman of the Board: Mr Aigars Nitišs
Contact: Mr Juris Kudeiko
Position of the contact person: Export Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 226
Founded in: 1993

Turnover in 2007: EUR 16 000 000
Turnover in 2008: EUR 13 660 000
Export volume 2007: EUR 4 275 000
Export volume 2008: EUR 2 970 000
Main markets: Germany, Nordic countries, Turkey, Vietnam,
Taiwan

Business profile: Manufacturer of aspen and alder
materials for saunas; semi-finished products for the
furniture industry; EG and laminated panels; finger-jointed
materials; pallet wood; wood briquettes.

Seeking cooperation in: Looking forward to establishing
cooperation with importers/wholesalers of the above
products.

Member of association: Latvian Association of Wood
Processing Companies and Exporters

PALADINS

Legal form: Ltd
Address: Jaunciema gatve 320-1A, Rīga, LV-1015, Latvia
Phone: +371 67 508 117, +371 29 148 511
Fax: +371 67 508 118
E-mail: abazis@abazis1.lv, irina@abazis.lv

Member of the Board: Ms Irina Smirnova
Contact: Ms Irina Smirnova
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 22
Founded in: 1999

Turnover in 2008: EUR 324 095
Export volume 2008: EUR 324 095
Main markets: United Kingdom

Business profile: Production of wood furniture parts,
furniture, wooden utensils, toys.

Seeking cooperation in: We are looking for wood furniture
components, customers for wood toys.



Pallet's manufacturing & selling company

PALETES

Legal form: Ltd
Address: Lokomotīves iela 82-47, Rīga, LV-1057, Latvia
Phone: +371 67 562 269, +371 67 186 277
Fax: +371 67 515 898
E-mail: paletes@paletes.lv
Website: www.paletes.lv

Member of the Board: Mr Oļegs Meduha
Contact: Mr Oskars Kokins
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 1997

Turnover in 2007: EUR 2 510 431
Turnover in 2008: EUR 3 136 047
Export volume 2007: EUR 1 750 000
Export volume 2008: EUR 2 200 000
Main markets: European and Nordic countries

Business profile: Manufacture of wood pallets. Main product EPAL certified EURO pallets.

Seeking cooperation in: Procurement of pallet elements, sales of new wood pallets.

Certificates in use: EPAL, Heat Treatment - IPPC

Member of association: European Pallet Association EPAL

Pentamino

PENTAMINO

Legal form: Ltd
Address: Ūnijas iela 16B, Rīga, LV-1039, Latvia
Phone: +371 29 125 297
Fax: +371 67 077 713
E-mail: kaspars@pentamino.lv, info@pentamino.lv
Website: www.pentamino.lv

Member of the Board: Mr Kaspars Ķīsis
Contact: Mr Kaspars Ķīsis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 8
Founded in: 2003

Turnover in 2007: EUR 302 200
Turnover in 2008: EUR 204 200
Export volume 2007: EUR 44 700
Export volume 2008: EUR 42 200
Main markets: Latvia, Lithuania, Estonia

Business profile: Manufacture of high-quality design furniture for both public and private premises.

Seeking cooperation in: Looking for high-quality design furniture distributors and individual design manufacturing opportunities.



PĒTERKOKS

Legal form: Ltd
Address: Alejas iela 3, Ozolnieki, Ozolnieku pag.,
Ozolnieku nov., LV-3018, Latvia
Phone: +371 29 258 093
Fax: +371 63 026 718
E-mail: peteris.bumbieris@gmail.com
Website: www.peterkoks.eu

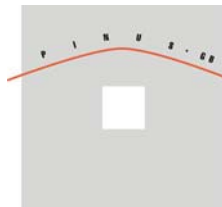
Director: Mr Pēteris Bumbieris
Contact: Mr Renārs Ābols
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, French,
Russian
Number of employees: 5
Founded in: 2007

Turnover in 2007: EUR 994 463
Turnover in 2008: EUR 3 785 287
Export volume 2007: EUR 876 516
Export volume 2008: EUR 3 692 346
Main markets: Germany, Switzerland, France, Belgium,
Netherlands, United Kingdom

Business profile: Export of packaging wood and pallets.

Seeking cooperation in: We want to create a long-term
customer relationship. We seek closer cooperation with
companies in Western Europe who could represent us
with industrial clients.

Certificates in use: APME



PINUS GB

Legal form: Ltd
Address: Jauntīreļi, Jaunolaine, Olaines pag., Olaines nov.,
LV-2127, Latvia
Phone: +371 67 458 780
Fax: +371 67 860 252
E-mail: pinus@pinus.lv

Chairman of the Board: Mr Aivars Einauss
Contact: Mr Ivo Einauss
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 275
Founded in: 2006

Turnover in 2007: EUR 2 953 670
Turnover in 2008: EUR 5 898 150
Export volume 2007: EUR 136 581
Export volume 2008: EUR 4 174 203
Main markets: Germany, Austria, France, Sweden, Denmark

Business profile: We manufacture furniture from solid
pine and birch. Our main products are chairs, dining
room furniture, bedroom furniture, living room furniture,
children's room furniture and hallway furniture.

Seeking cooperation in: New sales markets and customers.

Member of association: Association *Latvijas Mēbeles*
(Latvian Furniture)





QLC SIA

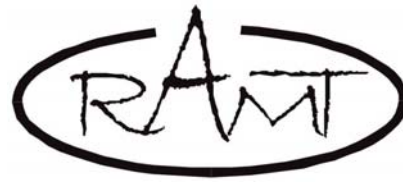
Legal form: Ltd
Address: Hospitāju iela 5A, Rīga, LV-1013, Latvia
Phone: +371 67 339 001
Fax: +371 67 339 002
E-mail: qlc@qlc.lv
Website: www.qlc.lv

Managing Director: Mr Viesturs Brakovskis
Contact: Mr Viesturs Brakovskis
Position of the contact person: Managing Director
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 2005

Turnover in 2007: EUR 1 140 000
Turnover in 2008: EUR 642 000
Export volume 2007: EUR 1 140 000
Export volume 2008: EUR 642 000
Main markets: Norway

Business profile: Manufacture of log houses (also from recycled wood), wood frame houses, hand-tooling of logs and building components. Turn-key projects.
Main products: individual houses, summer cottages, saunas, garages.

Seeking cooperation in: We are looking for local real estate developers or other professionals interested in building and selling fine log cabins and wood frame houses. Potential cooperation partners would coordinate site works, local approvals for delivery of cabins (building permits, work permits, if any, for QLC workers) and customer management.



RAMT

Legal form: Ltd
Address: Baltā iela 7, Rīga, LV-1055, Latvia
Phone: +371 67 463 276
Fax: +371 67 460 026
E-mail: office@ramt.lv
Website: www.ramt.lv

Chairman of the Board: Mr Anatolijs Baranovs
Contact: Ms Olga Kuharčika
Position of the contact person: Secretary
Languages spoken: Latvian, English, German, Russian
Number of employees: 13
Founded in: 1995

Turnover in 2007: EUR 646 573
Turnover in 2008: EUR 789 647
Export volume 2007: EUR 324 567
Export volume 2008: EUR 190 736
Main markets: Germany, France, Italy, Belgium, Netherlands, Denmark

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials.

Seeking cooperation in: Manufacture and sales of wood pallets for local market and export, trading agents.

Certificates in use: Manufacturing Certificate for CP pallets



RAUKO

Legal form: Ltd
 Address: Kandavas iela 14B, Rīga, LV-1083, Latvia
 Phone: +371 29 189 777
 Fax: +371 67 454 614
 E-mail: gints@rauuko.lv
 Website: www.rauko.lv

Chairman of the Board: Mr Uldis Ūsis
 Contact: Mr Gints Ozols
 Position of the contact person: Senior partner - international projects
 Languages spoken: Latvian, English, Russian
 Number of employees: 35
 Founded in: 2007

Turnover in 2007: EUR 800 000
 Turnover in 2008: EUR 1 500 000
 Export volume 2008: EUR 150 000
 Main markets: Latvia, Germany, France, Denmark, Sweden, Norway

Business profile: Furniture manufacturer RAUKO specialises in interior solutions for public places. Our clients are mainly from the hotel, restaurant, retail and financial sectors, although we have designed interior solutions for other market segments.

Thorough knowledge of the furniture industry and market requirements has helped us to develop unique solutions meeting the needs of today's clients: from interior design and manufacture to installation of the finished furniture and after service. These solutions allow us to offer you:

- Innovative know-how;
- The highest standards of customer service;
- Individual approach to every project.

Seeking cooperation in: Rauko is interested in cooperation with developers of real estate projects, architects, hotel and shop interior designers and space planners who would be interested in using our products and services for their projects.

Certificates in use: ISO 9001



RAUNAS LAUKTEHNIKA

Legal form: Ltd
 Address: Parka iela 4, Rauna, Raunas pag., Raunas nov., LV-4131, Latvia
 Phone: +371 64 177 212
 Fax: +371 64 177 305
 E-mail: info@rl.lv
 Website: www.rl.lv

Chairman of the Board: Mr Guntis Pelšs
 Contact: Mr Guntis Pelšs
 Position of the contact person: Chairman of the Board
 Languages spoken: Latvian, English, Russian
 Number of employees: 35
 Founded in: 1992

Turnover in 2007: EUR 745 130
 Turnover in 2008: EUR 534 030
 Export volume 2007: EUR 526 904
 Export volume 2008: EUR 339 333
 Main markets: Latvia, Estonia, Poland, Germany, Belgium, France, Sweden, Denmark

Business profile: Manufacturing of cast iron-wood-glass decorative furniture and cast-iron decorative articles. Garden furniture (tables, chairs, racks, etc.). Tailor-made cast-iron articles and fittings.

Seeking cooperation in: New markets.

Member of association: Mechanical Engineering and Metalworking Industry Entrepreneurs Association

Reaton^R



REATON

Legal form: Ltd
 Address: Viskaju iela 21, Rīga, LV-1026, Latvia
 Phone: +371 67 551 616
 Fax: +371 67 553 704
 E-mail: reaton@reaton.lv
 Website: www.reaton.lv/en/doors/

Member of the Board: Mr Boriss Gluhmans
 Contact: Ms Tatjana Voitenko
 Position of the contact person: Marketing Director
 Languages spoken: English, German, Russian, Latvian
 Number of employees: 500
 Founded in: 1988

Turnover in 2007: EUR 45 100 000
 Turnover in 2008: EUR 40 000 000
 Main markets: Germany, Switzerland, France, Netherlands

Business profile: Reaton Door Manufacturing is one of the largest and oldest manufacturers of high quality wood doors in Latvia. Established in 1991.

Product. The standard range features 200 models, including:

- wood and glass interior doors;
- fireproof doors;
- soundproof doors;
- extra security doors;
- entrance doors for apartments;
- sliding partitions, wall panels.

High flexibility in completing special orders. In terms of quality and design, our products must be positioned in upmarket, design door segments. We offer dealers great competitive advantages in terms of the price/quality ratio.

Seeking cooperation in: Customers:

- 1) Wholesalers supplying doors to construction projects, retail chains, individual carpenters;
- 2) Specialised retail chains (interior, door salons, timber centres) selling design doors.

Certificates in use: ISO 9001, Fire proof doors – EI 30; EW 30, LVS EN 951 and LVS EN 1529, Timber – FSC, IFT Rosenheim

RELAT-K

Legal form: Ltd
 Address: Stopiņu iela 5, Rīga, LV-1035, Latvia
 Phone: +371 67 585 482
 Fax: +371 67 703 620
 E-mail: relat@relat.lv
 Website: www.relat.lv

Member of the Board: Mr Nikolajs Kuļešovs
 Contact: Mr Nikolajs Kuļešovs
 Position of the contact person: Member of the Board
 Languages spoken: English, Russian
 Number of employees: 33
 Founded in: 1994

Turnover in 2007: EUR 1 371 000
 Turnover in 2008: EUR 1 216 000
 Export volume 2007: EUR 116 000
 Export volume 2008: EUR 131 000
 Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Manufacture of furniture: mattresses, mattresses with wood bases, sofas.

Seeking cooperation in: Looking for new partners to sell our products and new partners to supply specialist raw materials for mattresses.

Certificates in use: ISO 9001

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)

RT

REMTEŠ TRANSPORTS

REMTEŠ TRANSPORTS

Legal form: Ltd
Address: Gaismas, Būtnāri, Zirņu pag., Saldus nov., LV-3801, Latvia
Phone: +371 29 149 341, +371 29 416 283
Fax: +371 63 846 067
E-mail: info@remtestransports.lv
Website: www.remtestransports.lv

Chairman of the Board: Mr Uģis Zanders
Contact: Mr Uģis Zanders, Ms Evita Rulle
Position of the contact person: Chairman of the Board, Chief Executive Officer
Languages spoken: Latvian, English, German, Russian
Number of employees: 38
Founded in: 2000

Turnover in 2007: EUR 2 570 000
Turnover in 2008: EUR 1 500 000
Export volume 2007: EUR 514 000
Export volume 2008: EUR 450 000
Main markets: Germany, Austria, France, Netherlands, Denmark

Business profile: Forestry and logging; Manufacture of wood and wood products.

Seeking cooperation in: Export of firewood, tare planks, pallets.



R & F Design

Legal form: Ltd
Address: Kandavas iela 14B, Rīga, LV-1083, Latvia
Phone: +371 29 189 777
Fax: +371 67 454 614
E-mail: gints@rfdesign.lv
Website: www.rfdesign.lv

Director: Mr Uldis Ūsītis
Contact: Mr Gints Ozols
Position of the contact person: Senior Partner - International Projects
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 2009
Main markets: Latvia, Germany, Italy, France, Sweden, Denmark, Norway, Russia, United Arab Emirates

Business profile: R&F design is one of the brightest furniture design companies in Latvia. R&F Design was created by two companies who gave the best they had – bright design ideas and modern technologies. As a result, several interesting products were created. They all have specific, fresh forms that give life and individuality to every space. At the same time they never lose their functionality. We are delighted to offer a wide range of products that have already gained a reputation for quality and style in Latvia – our speciality is complementary items: hallway sets, sideboards, coffee tables, etc.

Seeking cooperation in: We are looking for partners to sell furniture and would be interested in augmenting their range with our products. Potential cooperation partners are furniture importers and wholesalers, designer showrooms, retail chains, agents working with middle- and high-class furniture. Also, cooperation opportunities with interior designers and architects.



RIPO FABRIKA

Legal form: Ltd
Address: Katlakalna iela 11, Rīga, LV-1073, Latvia
Phone: +371 67 365 474
Fax: +371 67 365 480
E-mail: expo@fabrika.ripo.lv
Website: www.fabrika.ripo.lv

Chairman of the Board: Ms Ēvija Arente
Contact: Mr Elvis Sakārnis
Position of the contact person: Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 25
Founded in: 2004

Turnover in 2007: EUR 2 945 952
Turnover in 2008: EUR 2 782 301
Export volume 2007: EUR 548 571
Export volume 2008: EUR 485 714
Main markets: Estonia, Sweden, Finland, Russia

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials, Manufacture of furniture. Aluminium balustrades for balconies and stairs.

Seeking cooperation in: Sliding door and partition manufacturers, we seek distributors and cooperation partners in Scandinavia and Europe.



RĪGAS KRĒSLU FABRIKA

Legal form: Ltd
Address: Brīvības iela 177, Rīga, LV-1012, Latvia
Phone: +371 67 379 305
Fax: + 371 67 501 944
E-mail: info@rkf.lv
Website: www.rkf.lv

Member of the Board: Mr Aldis Circenis
Contact: Mr Miks Dzelde
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 10
Founded in: 1999

Turnover in 2007: EUR 846 640
Turnover in 2008: EUR 779 806
Main markets: Latvia

Business profile: Manufacture of furniture: office chairs, public area seating, conference and theatre seating.

Seeking cooperation in: Producers of chairs and furniture components.



RONA, SABIEDRĪBA

Legal form: Ltd
Address: Vienības gatve 87D, Rīga, LV-1004, Latvia
Phone: +371 67 808 365
Fax: +371 67 808 366
E-mail: rona@rona.lv
Website: www.rona.lv

President: Mr Valdis Aunītis
Contact: Mr Valdis Aunītis
Position of the contact person: President
Languages spoken: Latvian, English, Russian
Number of employees: 15
Founded in: 1996

Turnover in 2007: EUR 370 000
Turnover in 2008: EUR 180 000
Export volume 2007: EUR 170 000
Export volume 2008: EUR 95 000
Main markets: EU countries

Business profile: Finger-jointed, planed framing, glue-laminated timber; fencing, pergolas, garden furniture, bird cages; planed and moulded sawn timber, window and door components; garage and warehouse fittings; solid wood and glued solid-wood furniture components.

Seeking cooperation in: Production of niche products adapted to customer requirements.

Member of association: Association *Latvijas Koks*

RTK PLUS

Legal form: Ltd
Address: Neretas iela 2 k-1-70, Rīga, LV-1004, Latvia
Phone: +371 67 600 865
Fax: +371 67 600 866
E-mail: rtkpluss@inbox.lv

Chairman of the Board: Mr Dans Romanovs
Contact: Mr Dans Romanovs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 92
Founded in: 2001

Turnover in 2007: EUR 4 965 784
Turnover in 2008: EUR 5 950 573
Export volume 2007: EUR 595 894
Main markets: Latvia, France

Business profile: Basic activity is logging: extraction and hauling.

Seeking cooperation in: We seek business partners for our services.

Certificates in use: FSC

Member of association: Latvian Union of Timber Harvesting Companies



SAKA PRODEKS

Legal form: Ltd
Address: Gravānu iela 1, Gravāni, Salas pag., Salas nov.,
LV-5230, Latvia
Phone: +371 65 234 209, +371 29 494 297
Fax: +371 65 232 104
E-mail: sakaprodeks@apollo.lv
Website: www.sakaprodeks.com

Director: Mr Jan Olov Hakansson
Contact: Mr Juris Avotiņš
Position of the contact person: Production Manager
Languages spoken: Latvian, English, Russian
Number of employees: 21
Founded in: 1992

Turnover in 2007: EUR 603 000
Turnover in 2008: EUR 1 035 000
Export volume 2007: EUR 590 940
Export volume 2008: EUR 1 014 300
Main markets: Sweden

Business profile: Glue-laminated, moulded birch profiles.
Birch dowelling. Birch panels. All kinds of wood furniture
components.

Seeking cooperation in: We are looking for suppliers of
sawn wood.

Member of association: Latvian Association of Wood
Processing Companies and Exporters

SALDUS MEŽRŪPNICĪBA

Legal form: JSC
Address: Kuldīgas iela 86C, Saldus, Saldus nov., LV-3801,
Latvia
Phone: +371 63 807 072
Fax: +371 63 807 073
E-mail: office@saldusmr.lv
Website: www.saldusmr.lv

Chairman of the Board: Mr Jānis Bertrāns
Contact: Mr Gatis Zommers
Position of the contact person: Manager of Sawmill
Kuldīgas 86a
Languages spoken: Latvian, English, German, Russian
Number of employees: 93
Founded in: 1991

Turnover in 2007: EUR 17 446 528
Turnover in 2008: EUR 13 465 591
Export volume 2007: EUR 1 039 085
Export volume 2008: EUR 214 180
Main markets: Latvia

Business profile: Forestry, commercial timber preparation
and related services; production of board lumber, etc.

Seeking cooperation in: We are looking for new sales
opportunities for our products.

Certificates in use: FSC

Member of association: Latvian Union of Timber
Harvesting Companies



SELKO

SELKO

Legal form: Ltd
Address: Ausekļa iela 1, Jēkabpils, Jēkabpils nov., LV-5201, Latvia
Phone: +371 65 232 194
Fax: +371 65 232 268
E-mail: info@selko.lv
Website: www.selko.lv

Chairman of the Board: Mr Dainis Līvs
Contact: Mr Edmunds Bluks
Position of the contact person: Woodworking Engineer
Languages spoken: Latvian, English, Danish, Russian
Number of employees: 35
Founded in: 1994

Turnover in 2007: EUR 1 100 000
Turnover in 2008: EUR 1 000 000
Export volume 2007: EUR 197 000
Export volume 2008: EUR 158 000
Main markets: Latvia, Germany, Denmark, Italy

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials.

Seeking cooperation in: Sales of furniture components, birch wood products and planed timber.



SENĀS PASAULES MĒBELES

SENĀS PASAULES MĒBELES

Legal form: Ltd
Address: Lilastes priedes, Lilaste, Carnikavas nov., LV-2163, Latvia
Phone: +371 67 268 090
Fax: +371 67 268 093
E-mail: info@spfurniture.lv
Website: www.spfurniture.lv

Chairman of the Board: Mr Ģirts Jankovskis
Contact: Mr Ģirts Jankovskis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 12
Founded in: 1999

Turnover in 2007: EUR 246 000
Turnover in 2008: EUR 262 000
Export volume 2007: EUR 223 000
Export volume 2008: EUR 254 000
Main markets: EU countries, USA

Business profile: Furniture made of solid pine, reclaimed pine, antique furniture. Manufacture of kitchen, living room, bedroom and custom-made furniture. Articles can be stained, waxed, oiled or painted.

Seeking cooperation in: Collaboration with solid-wood furniture retailers and wholesalers.



SENCIS

Legal form: Ltd
Address: Stacijas iela 1, Līvāni, Līvānu nov., LV-5316, Latvia
Phone: +371 65 307 690
Fax: +371 65 307 699
E-mail: sencis@apollo.lv
Website: www.sencis.lv

Chairman of the Board: Mr Mihails Šlujevs
Contact: Ms Gunta Ancāne
Position of the contact person: Secretary
Languages spoken: Latvian, Polish, Russian
Number of employees: 103
Founded in: 1991

Turnover in 2007: EUR 3 006 531
Turnover in 2008: EUR 2 669 543
Main markets: Latvia

Business profile: Manufacture of upholstered furniture.

Seeking cooperation in: We are looking for new business partners, suppliers and new markets.

Certificates in use: ISO 9001

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)



SIMATECH

Legal form: Ltd
Address: Purva iela 21, Valmiera, LV-4201, Latvia
Phone: +371 64 233 316
Fax: +371 64 233 317
E-mail: info@simatech.lv
Website: www.simatech.lv

Chairman of the Board: Mr Mārtiņš Dukurs
Contact: Ms Silva Briežkalne
Position of the contact person: Chief Accountant
Languages spoken: Latvian, English, German, Russian
Number of employees: 15
Founded in: 2009
Main markets: Latvia

Business profile: We supply equipment for forestry, transportation, wood chipping, recycling, etc. We are official dealers in the Baltic States for several brands including Komptech, Ahwi, Rockster, Meccanica Breganzese, Pezzolato, Willibald, Vandaele, Kronos, Pentin paja, Silvaro, Oehler, AUSA, Faresin, Krampe, Noremat, Votex, Westech. Official dealers in Latvia for Logset. We also provide maintenance and service for all the equipment we sell. Latvia: KOMPTECH, LST, PEZZOLATO, BIONGIANNI, VANDAELE, KRONOS, PM PFANZELT, PENTI-PAJA, OEHLER, AUSA, FARESIN, LA MECCANICA, KRAMPE, NOREMAT, VOTEX, WESTTECH, FARMTECH, V-KRAN, LOGLIFT, LOGSET, GERGEN-JUNG, EFFER, EFFESIA, P-SYSTEM Baltic States: AHWI, STEINBAUER, WILLIBALD, ROKSTER, ROLLIER.

Seeking cooperation in: Equipment sales and full-service provision in the Baltic States.

Member of association: Latvian biomass association LATBIONRG



STAĻI

Legal form: Ltd
Address: Ķingas, Priekuļu pag., Priekuļu nov., LV-4126, Latvia
Phone: +371 64 123 452
Fax: +371 64 123 578
E-mail: stali@stali.lv
Website: www.stali.lv

Director: Mr Vilnis Strazdiņš
Contact: Mr Jānis Lasmanis
Position of the contact person: Managing Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 170
Founded in: 1993

Turnover in 2007: EUR 16 362 691
Turnover in 2008: EUR 9 818 680
Export volume 2007: EUR 14 726 422
Export volume 2008: EUR 8 836 812
Main markets: Germany, United Kingdom, Sweden, Norway

Business profile: Wood windows: tilt&turn; topswing; side hung; casement; mock sash.

Doors: entry; interior; veranda; french windows; sliding; folding. Wood/aluminium windows and balcony doors.
Boards: glued lengthwise and across; beams: used in the manufacture of windows, doors and conservatories.
Timber blanks (beams): glued lengthwise and across.

Seeking cooperation in: Long-term cooperation in sales of high quality softwood and hardwood joinery products and raw materials.

Certificates in use: FSC, IFT, KTC, SP



SUPER BEBRIS

Legal form: Ltd
Address: Vītoli, Limbažu pag., Limbažu nov., LV-4001, Latvia
Phone: +371 64 023 646
Fax: +371 64 023 647
E-mail: info@bebris.lv
Website: www.bebris.lv

Member of the Board: Mr Normunds Teko
Contact: Mr Aivis Česlis
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 50
Founded in: 2001

Turnover in 2007: EUR 9 000 000
Turnover in 2008: EUR 4 600 000
Export volume 2007: EUR 77 805
Export volume 2008: EUR 366 577
Main markets: Latvia, France, Italy, Spain

Business profile: Laminated wood products, wood panel houses, laminated wood dwellings, summer houses, carports, etc.

Seeking cooperation in: Real estate developers and other interested parties requiring laminated wood.

Certificates in use: ISO 9001, CE, FSC



SWEDWOOD LATVIA

Legal form: Ltd
Address: Plānupes iela 22, Inčukalns, Inčukalna pag.,
Inčukalna nov., LV-2141, Latvia
Phone: +371 67 147 600
Fax: +371 67 147 601
E-mail: aldra.tramdaha@swedwood.com

Chairman of the Board: Mr Olsson Knut Arve
Contact: Ms Aldra Tramdaha
Position of the contact person: Manager of Human
Resources
Languages spoken: Latvian, English, Russian
Number of employees: 145
Founded in: 1997

Turnover in 2007: EUR 33 049 145
Turnover in 2008: EUR 32 918 102
Export volume 2007: EUR 31 000 000
Export volume 2008: EUR 30 000 000
Main markets: Poland, Belgium, Sweden, Netherlands,
United Kingdom, Egypt

Business profile: Production of dried boards.

Seeking cooperation in: External sale customers.

Certificates in use: FSC

Member of association: Latvian Timber Producers' &
Traders' Association



TEZEI-S

Legal form: Ltd
Address: Ilzenes iela 2A, Rīga, LV-1005, Latvia
Phone: +371 67 382 364, +371 67 383 032
Fax: +371 67 382 721
E-mail: statjana@internet.lv
Website: www.tezei.lv

Member of the Board: Mr Igors Zenkins
Contact: Ms Tatjana Zaharova
Position of the contact person: Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 280
Founded in: 1993

Turnover in 2007: EUR 11 092 955
Turnover in 2008: EUR 8 979 536
Export volume 2007: EUR 6 241 643
Export volume 2008: EUR 4 198 687
Main markets: Germany, Italy, United Kingdom, Sweden,
Norway

Business profile: Briquettes, initial processing, forestry,
secondary processing, wood fuels.

Seeking cooperation in: Relevant to business profile.

Certificates in use: FSC

Member of association: Latvian Association of
Independent Timber Harvesting Companies



TILIA

Legal form: Ltd
Address: Ostas iela 1-8, Zvejniekiems, Saulkrastu l.t.,
Saulkrastu nov., LV-2161, Latvia
Phone: +371 26 428 545
Fax: +371 67 580 890
E-mail: info@pagalmi.lv
Website: www.pagalmi.lv

Chairman of the Board: Ms Liene Gulbe
Contact: Ms Liene Gulbe
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 7
Founded in: 1994

Turnover in 2007: EUR 300 000
Turnover in 2008: EUR 65 299
Main markets: Latvia

Business profile: Manufacture of decking: patio decks,
roof decks, decks over water. Other wood and metal
parts: trellises, pergolas, planters, seats, fences, and
other components for building such as walls, roofs, and
panelling. Final installation is carried out by contractors on
site.

Seeking cooperation in: Provision of our building services
in cooperation with partners abroad or directly with
individual consumers.



TIMBERCENTRE

Legal form: Ltd
Address: Rīgas iela 115A, Salaspils, Salaspils nov., LV-2169,
Latvia
Phone: +371 67 388 699
Fax: +371 67 388 689
E-mail: oskars@timbercentre.lv
Website: www.timbercentre.lv

Member of the Board: Mr Oskars Gailitis
Contact: Mr Oskars Gailitis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 32
Founded in: 2008

Turnover in 2008: EUR 537 000
Export volume 2008: EUR 458 000
Main markets: France, Austria, United Kingdom, Norway

Business profile: Manufacturing log and timber house
components from solid and glued wood; boards for
terraces, cladding and floors.

Seeking cooperation in: We are looking for cooperation
partners for selling our products on international markets.



TIMBER HOUSE BALTIC

Legal form: Ltd
Address: Olgas iela 2-1, Rīga, LV-1048, Latvia
Phone: +371 67 854 101, +371 26 386 238
Fax: +371 67 854 101
E-mail: rp@timber-house.com
Website: www.timber-house.com

Chairman of the Board: Mr Sten Sorensen
Contact: Ms Rita Pranča
Position of the contact person: Managing Director
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 2004

Turnover in 2007: EUR 1 535 714
Turnover in 2008: EUR 936 849
Export volume 2007: EUR 1 350 000
Export volume 2008: EUR 823 000
Main markets: Latvia, France, Denmark, Sweden, Norway

Business profile: TIMBER HOUSE BALTIC is a producer of ecological and energy-efficient, modern wood houses. The company uses the best technologies and tested materials. Production groups: wood panel houses, round-log houses, square-log houses, hand-built houses. New specialisation: passive houses complete with clean energy sources.

Seeking cooperation in: The company is looking for agents in different countries, developers and customers interested in a 'clean-living' philosophy.



TROJA

Legal form: Ltd
Address: Bauskas iela 143, Rīga, LV-1004, Latvia
Phone: +371 67 607 411
Fax: +371 67 607 422
E-mail: troja@finieris.lv
Website: www.troja.lv

Member of the Board: Mr Jānis Bīķis
Contact: Ms Ginta Gūtmane
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 88
Founded in: 1992

Turnover in 2007: EUR 16 455 821
Turnover in 2008: EUR 18 545 248
Main markets: Latvia

Business profile: Design, manufacture and sales of plywood materials, wood products, furniture, rocking horses and road signs.

Seeking cooperation in: Business profile, extensive range of plywood products.

Certificates in use: ISO 9001:2008, FSC

Member of association: Association *Latvijas Koks*, Association *Latvijas Mēbeles* (Latvian Furniture)





TROLL NURSERY

Legal form: Ltd
Address: Rīgas iela 18, Smiltene, Smiltēnes nov., LV-4729, Latvia
Phone: +371 67 800 350
Fax: +371 67 970 103
E-mail: vadims@troll.lv
Website: www.troll.lv

Owner: Mr Jan-Mikael Orvelind
Contact: Mr Vadims Frolovs
Position of the contact person: Sales and Marketing Director
Languages spoken: Latvian, English, Russian
Number of employees: 450
Founded in: 1994

Turnover in 2007: EUR 8 221 341
Turnover in 2008: EUR 7 172 657
Export volume 2007: EUR 7 971 651
Export volume 2008: EUR 6 862 619
Main markets: France, Belgium, United Kingdom, Sweden, Denmark

Business profile: Wholesaling of baby-room furniture: cots, cribs, walkers, wardrobes, changing units, high chairs and baby textile products: mattresses and bedding.

Seeking cooperation in: Interested in cooperation with baby-product retail chains (from 20 outlets) all over the world.

Certificates in use: EN 716-1&2, EN 12221-1&2, EN 1130-1&2

„TURBO AK” SIA

TURBO AK

Legal form: Ltd
Address: Grantiņi, Bērzaunes pag., Madonas nov., LV-4853, Latvia
Phone: +371 64 821 175
Fax: +371 64 822 246
E-mail: info@kokapstradesgrupa.lv
Website: www.kokapstradesgrupa.lv

Member of the Board: Ms Agita Kalniņa
Contact: Ms Linda Grīnberga
Position of the contact person: Manager
Languages spoken: Latvian, English, German, French, Russian
Number of employees: 15
Founded in: 2004

Turnover in 2007: EUR 1 000 000
Turnover in 2008: EUR 1 500 000
Export volume 2007: EUR 500 000
Export volume 2008: EUR 500 000
Main markets: Estonia, Lithuania, Germany, Hungary, Italy, Sweden, Spain, France

Business profile: We mainly produce wood pellets, briquettes and firewood. In addition, we sell window beams.

Seeking cooperation in: We are looking for buyers interested in our fuel materials and all other kind of wood products.



VALHALLA

Legal form: Ltd
Address: Ceriņu iela 9, Valka, Valkas nov., LV-4701, Latvia
Phone: +371 29 116 127
Fax: +371 64 781 234
E-mail: atisvid@apollo.lv
Website: www.valhalla.lv

Chairman of the Board: Mr Atis Videmanis
Contact: Mr Atis Videmanis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 1999

Turnover in 2007: EUR 150 000
Turnover in 2008: EUR 130 000
Export volume 2007: EUR 105 000
Export volume 2008: EUR 78 000
Main markets: Latvia, Estonia, Germany, France, Denmark

Business profile: Manufacture of log houses, hand-tooling and milling of logs and building components. Erecting of structural frames and turn-key projects. Design of wood houses and load-bearing structural components.
Main products: individual houses, summer cottages, saunas, garages, sheds, pergolas, gazebos, storage sheds, wood frames and structures: trusses, towers, bridges, etc.

Seeking cooperation in: Sales of log houses from air-dried or unseasoned material. Treated log diameters of 16, 18, 20 cm are available. Construction of hewn log houses. Completion of buildings with materials as specified.

VALKAS MEŽI

Legal form: Ltd
Address: Tālavas iela 50, Valka, Valkas nov., LV-4701, Latvia
Phone: +371 29 114 313
Fax: +371 64 723 865
E-mail: valkasmezi@apollo.lv

Member of the Board: Mr Edgars Gailītis
Contact: Mr Edgars Gailītis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 24
Founded in: 1991

Turnover in 2007: EUR 522 000
Turnover in 2008: EUR 284 900
Export volume 2007: EUR 15 400
Export volume 2008: EUR 67 800
Main markets: Latvia, Norway

Business profile: Particle board furniture, firewood, garden posts.

Seeking cooperation in: Export of production.

Member of association: Latvian Union of Timber Harvester Companies



VALMIERAS MĒBELES

Legal form: Ltd
Address: Linarda Laicena iela 4, Valmiera, LV-4201, Latvia
Phone: +371 64 281 111
Fax: +371 64 281 110
E-mail: valmeh@valmeh.lv
Website: www.valmeh.lv

Chairman of the Board: Mr Andris Jansons
Contact: Mr Artis Petrovics
Position of the contact person: Production Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 98
Founded in: 1997

Turnover in 2007: EUR 4 513 687
Turnover in 2008: EUR 4 035 976
Export volume 2007: EUR 2 661 332
Export volume 2008: EUR 3 113 921
Main markets: Finland, Germany

Business profile: Manufacture of furniture from chipboard or MDF, naturally veneered.

Seeking cooperation in: Furniture wholesalers, mail order catalogues.

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)

VARIS TOYS

Legal form: Ltd
Address: Saimes, Rencēnu pag., Burtnieku nov., LV-4232, Latvia
Phone: +371 26 354 330
Fax: +371 67 280 627
E-mail: info@varis.lv
Website: www.varis.lv

Chairman of the Board: Ms Sandra Peiča
Contact: Ms Linda Grudule
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 11
Founded in: 1988

Turnover in 2007: EUR 240 000
Turnover in 2008: EUR 250 000
Export volume 2007: EUR 220 000
Export volume 2008: EUR 240 000
Main markets: Estonia, Lithuania, Poland, Germany, Austria, Luxembourg, Switzerland, Czech Republic, Slovenia, France, Spain, Greece, Italy, Belgium, Netherlands, United Kingdom, Finland, Sweden, Norway, Russia, Japan, USA, Canada

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials.

Seeking cooperation in: Retailers, distributors and wholesalers.

For improved service to retail outlets, goods are delivered from our warehouse in Trier, Germany, enabling orders to be fulfilled much faster and at a more reasonable price. Large orders for distributors and wholesalers are delivered directly from our factory in Renceni. Customers are very welcome to ask for assistance in finding transportation. VARIS has established good relationships with local companies which provide good service and speedy delivery.

200 pieces of each article are kept for immediate dispatch as stock at the factory, as are large numbers of unpacked items. Average packing speed can reach 150 items per day.

Currently, VARIS operates in 22 export markets, but we are always looking for new agents, wholesalers and distributors in other countries.

Certificates in use: FSC

Member of association: Latvian Chamber of Crafts



VELTE MĀJAI

Legal form: Ltd
Address: Rīgas iela 10, Olaine, Olaines nov., LV-2114, Latvia
Phone: +371 29 429 953
Fax: +371 67 966 560
E-mail: info@velte.lv
Website: www.velte.lv

President: Mr Broņislavs Jerševskis
Contact: Mr Andris Millers
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 29
Founded in: 1992

Turnover in 2007: EUR 1 450 000
Turnover in 2008: EUR 964 346
Export volume 2007: EUR 1 296 430
Export volume 2008: EUR 888 268
Main markets: Latvia, Lithuania, Estonia, Germany, Russia

Business profile: Manufacture of high quality furniture from solid wood (beech, birch, black cherry, walnut). We can also produce birch components in different sizes and quality levels.

Seeking cooperation in: We are looking for companies or persons selling furniture.



VEREMS

Legal form: Ltd of Rēzekne SEZ
Address: Lejas Ančupāni, Verēmu pag., Rēzeknes nov., LV-4604, Latvia
Phone: +371 64 632 536
Fax: +371 64 639 003
E-mail: verems@finieris.lv
Website: www.finieris.lv

Chairman of the Board: Mr Jānis Staris
Contact: Mr Jānis Staris
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 274
Founded in: 1996

Turnover in 2007: EUR 18 700 000
Turnover in 2008: EUR 23 900 000
Main markets: Latvia

Business profile: Our company produces standard and film-faced, large-size birch plywood. Our mill's capacity is 27 000 m³ per annum of, plywood sheets of size 7ftx13ft (2150x3850mm).

Seeking cooperation in: New customers for birch plywood.

Certificates in use: ISO 9001

Member of association: Association *Latvijas Koks*



VIDRIŽU ATVARI

Legal form: Ltd
Address: Atvari, Vidrižu pag., Limbažu nov., LV-4013, Latvia
Phone: +371 64 070 974
Fax: +371 64 070 274
E-mail: vidatvari@delfi.lv
Website: www.atvari.lv

Member of the Board: Ms Vija Meļķe
Contact: Ms Anita Linmeijere
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 26
Founded in: 1994

Turnover in 2007: EUR 598 833
Turnover in 2008: EUR 577 352
Export volume 2007: EUR 150 000
Export volume 2008: EUR 150 000
Main markets: Latvia, EU countries

Business profile: Parquet from Latvian oak and ash.

Seeking cooperation in: We are looking for new customers and markets for our parquet.

Certificates in use: ISO 9001, Inspecta Latvia LVS EN 13226



VILSA

Legal form: Ltd
Address: Saules iela 10, Ragana, Krimuldas pag., Krimuldas nov., LV-2144, Latvia
Phone: +371 67 972 900, +371 29 119 123
Fax: +371 67 972 933
E-mail: vilsa@vilsa.lv
Website: www.vilsa.lv

Chairman of the Board: Mr Vilnis Saulājs
Contact: Mr Vilnis Saulājs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 7
Founded in: 2001

Turnover in 2007: EUR 2 738 530
Turnover in 2008: EUR 2 302 758
Export volume 2007: EUR 2 293 923
Export volume 2008: EUR 1 922 493
Main markets: Belgium, Denmark, Ireland, United Kingdom, Portugal

Business profile: We specialise in the supply of fencing products such as machine-rounded and peeled posts, sawn posts, rails, decking boards, etc. Pressure-treatment services. Creosote-treated fencing products.

Seeking cooperation in: Export to any EU country. Treatment services and storage with distribution from our plant.

Certificates in use: FSC

Member of association: Latvian Timber Producers' & Traders' Association



WARSS+

Legal form: Ltd
Address: Loka iela 3-34, Cēsis, LV-4101, Latvia
Phone: +371 29 272 185
Fax: +371 64 127 279
E-mail: warss@apollo.lv
Website: www.warss.lv

Member of the Board: Mr Viesturs Strūka
Contact: Mr Ivars Markovskis
Position of the contact person: Manager
Languages spoken: Latvian, German, Russian
Number of employees: 56
Founded in: 2009

Main markets: Latvia

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials.

Seeking cooperation in: Looking for new markets for sales of hand-crafted wood products.

Member of association: International Log Builders' Association

WENDEN FURNITURE

Legal form: Ltd
Address: Rūpniecības iela 1, Jaunpiebalga, Jaunpiebalgas nov., LV-4125, Latvia
Phone: +371 64 107 740
Fax: +371 64 107 740
E-mail: info@wenden.lv, ansis.skrabulis@wenden.lv
Website: www.wenden.lv

Member of the Board: Mr Normunds Brēmers
Contact: Mr Ansis Skrabulis
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 50
Founded in: 2005

Turnover in 2007: EUR 1 600 000
Turnover in 2008: EUR 2 000 000
Export volume 2007: EUR 1 500 000
Export volume 2008: EUR 1 900 000
Main markets: Germany, Austria, Nordic countries

Business profile: Wenden Furniture is a solid-wood furniture manufacturer. We mainly use birch, oak and beech. Products manufactured are chairs, tables and office furniture.

Seeking cooperation in: We are looking for wholesalers and retail chains interested in buying solid-wood furniture of good quality and with short delivery times.

Member of association: Association *Latvijas Mēbeles* (Latvian Furniture)



WESSET TIMBER

Legal form: Ltd
Address: Viršu iela 3, Daugavmala, Ikšķīles l.t., Ikšķīles nov., LV-5052, Latvia
Phone: +371 28 319 954
Fax: +371 65 030 241
E-mail: info@wessettimmer.lv
Website: www.wessettimmer.lv

Chairman of the Board: Mr Guntis Frolovs
Contact: Mr Guntis Frolovs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 3
Founded in: 2008

Turnover in 2008: EUR 220 000
Main markets: Latvia

Business profile: Timber product trading company, sawn material, framing timber, packaging timber, impregnated sawn timber, posts, fencing, pergolas, garden decking.

Seeking cooperation in: We are looking for wholesalers of specific wood products.

WMW

Legal form: Ltd
Address: Druvas, Smiltenes pag., Smiltenes nov., LV-4729, Latvia
Phone: +371 29 279 988
E-mail: normunds@wmw.lv
Website: www.wmw.lv

Chairman of the Board: Mr Normunds Dzērve
Contact: Mr Jānis Labsvīrs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 15
Founded in: 1995

Turnover in 2007: EUR 610 758
Turnover in 2008: EUR 404 213
Export volume 2007: EUR 28 000
Export volume 2008: EUR 28 000
Main markets: European countries, USA

Business profile: Treated products, decking, planed timber, cladding material, profiled boards.

Seeking cooperation in: We are interested in cooperating with companies with new markets for treated materials to retailers and building companies. Also manufacturing of furniture components, garden furniture and different garden elements – fences, gates, etc.

Certificates in use: ARCH TANALITH E 3492



WOODEN WINDOWS LATVIA

Legal form: Ltd
Address: Baltā iela 3/9, Rīga, LV-1055, Latvia
Phone: +371 67 716 902
Fax: +371 67 472 332
E-mail: info@wwl.lv
Website: www.wwl.lv

Director: Mr Andris Mezeriņš
Contact: Mr Kaspars Doškīns
Position of the contact person: Marketing Director
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 2007

Turnover in 2007: EUR 12 164
Turnover in 2008: EUR 413 051
Main markets: Latvia, Czech Republic, Slovakia, Sweden, France, Spain, Norway, Russia

Business profile: Wooden Windows Latvia is a window manufacturer whose products come in different configurations, dimensions and types of wood. They are produced using the latest technology and blend in ideally with interiors to provide a pleasant, homely atmosphere. Materials and the production process are in accordance with the EU quality standards applicable to production machinery built in 2007. Wood windows are made from natural materials and they meet an ever-increasing public demand for more natural surroundings.

Seeking cooperation in: Construction companies, home manufacturers, architects.

Certificates in use: Certificate of conformity



ZEMGALES TEHNOLOĢISKAIS CENTRS

Legal form: Ltd
Address: Akadēmijas iela 19, Jelgava, LV-3001, Latvia
Phone: +371 63 007 544, +371 63 080 968
Fax: +371 63 023 855
E-mail: home@ztc.lv
Website: www.ztc.lv

Member of the Board: Mr Māris Avotiņš
Contact: Mr Māris Avotiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 40
Founded in: 1991

Turnover in 2007: EUR 2 500 000
Turnover in 2008: EUR 1 290 000
Export volume 2007: EUR 960 000
Export volume 2008: EUR 490 000
Main markets: Sweden, France, Spain, Norway

Business profile: Design, production and construction of prefabricated wood-panel houses, saunas, cottages, camping cabins.

Seeking cooperation in: Looking for co-operation partners to sell houses built by ZTC.

Certificates in use: Certificate of conformity No 1515

Member of association: Latvian Association of Wood Processing Companies and Exporters



Useful Addresses Associations



LATVIAN FOREST INDUSTRY FEDERATION

President: Mr Juris Bīķis
Executive Director: Mr Kristaps Klauss
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67 067 371
Fax: +371 67 860 268
E-mail: office@latvianwood.lv
Website: www.latvianwood.lv



ASSOCIATION *LATVIJAS KOKS*

President: Mr Valdis Aunītis
Executive Director: Mr Andris Plezers
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67 228 374
Fax: +371 67 860 268
E-mail: latvijaskoks@latvianwood.lv



ASSOCIATION *LATVIJAS MĒBELES* (LATVIAN FURNITURE)

President: Mr Aivars Einauss
Executive Director: Mr Andris Plezers
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67 228 374
Fax: +371 67 860 268
E-mail: latvijaskoks@latvianwood.lv



LATVIAN ASSOCIATION OF WOOD PROCESSING COMPANIES AND EXPORTERS

President: Mr Andrejs Domkins
Executive Director: Mr Jānis Mārciņš
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67 067 370
Fax: +371 67 860 268
E-mail: janis.marcins@latvianwood.lv



LATVIAN TIMBER PRODUCERS' & TRADERS' ASSOCIATION

Chairman of the Board: Mr Jānis Apsītis
Executive Director: Mr Kristaps Klauss
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67 067 369
Fax: +371 67 860 268
E-mail: kristaps.klauss@latvianwood.lv
Website: www.latviantimber.lv



LATVIAN ASSOCIATION OF INDEPENDENT TIMBER HARVESTING COMPANIES

Chairman of the Board: Mr Gints Priekulis
Executive Director: Mr Jānis Upītis
Address: Parka iela 4, Rauna, Raunas pag., Raunas nov., LV-4131, Latvia
Phone: +371 22 015 715
Fax: +371 67 860 268
E-mail: janis.upitis@latvianwood.lv



LATVIAN UNION OF TIMBER HARVESTING COMPANIES

President: Mr Andrejs Cunskis
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67 065 951
Fax: +371 67 860 268
E-mail: andrejs.cunskis@latvianwood.lv



LATVIAN CHAMBER OF CRAFTS

President: Mr Vilnis Kazāks
Address: Amatu iela 5, Rīga, LV-1050, Latvia
Phone: +371 67 213 007
GSM: +371 29 387 388
Fax: +371 67 213 927, +371 67 358 570
E-mail: lak@lak.lv
Website: www.lak.lv



ASSOCIATION OF LATVIAN WINDOW AND DOOR MANUFACTURERS

Executive Director: Mr Ivars Brants
Address: Krišjāņa Barona iela 99-1A, Rīga, LV-1012, Latvia
Phone: +371 67 316 991
Fax: +371 67 316 991
E-mail: lldra@lldra.lv
Website: www.lldra.lv



LATVIAN BIOMASS ASSOCIATION LATBIONRG

Executive Director: Mr Didzis Palejs
Address: Klijānu iela 21-1, Rīga, LV-1012, Latvia
Phone: +371 67 298 369
Fax: +371 67 298 370
E-mail: lita.freimane@latbionrg.lv
Website: www.latbionrg.lv

Educational Establishments and Research Institutions

ĒRĢĻU ARODVIDUSSKOLA

(Ērgļi Vocational Secondary School)

Address: Oškalna iela 10, Ērgļi, Ērgļu pag., Ērgļu nov., LV-4840, Latvia

Phone: +371 64 871 235

Fax: +371 64 871 235

E-mail: eavsekr@inbox.lv, eav@ergliarods.lv

Website: www.ergliarods.lv

Principal: Mr Andris Spaile

Languages spoken: Latvian, English, Russian

Business profile: Vocational education, retraining and qualification in log-house and frame construction. Training of carpenters and log-house builders.

Seeking cooperation in: Cooperation with enterprises and placement of students. Panel-house manufacturing.

FOREST AND WOOD PRODUCTS RESEARCH AND DEVELOPMENT INSTITUTE

Address: Dobeles iela 41, Jelgava, LV-3001, Latvia

Phone: +371 63 010 605

Fax: +371 63 010 609

E-mail: meka@e-koks.lv

Website: www.e-koks.lv

Member of the Board: Mr Andrejs Domkins

Languages spoken: Latvian, English, German, Russian

Business profile: Applied research – wood materials and technologies, fire safety, energy and economics.

Testing services – construction products, fire safety, energy and furniture.

Training - to managers of woodworking enterprises and their employees, to sector specialists and to harvester and forwarder operators.

Seeking cooperation in: International research project, wood-based product conformity assessment, training.

Member of association: Latvia Testing Laboratory Association, European Group of Organizations for Fire Testing, Inspection and Certification

KURSU BĀZE

Address: Brīvības iela 125, Ogre, Ogres nov., LV-5001, Latvia

Phone: +371 65 046 080, +371 29 448 285

Fax: +371 65 046 080

E-mail: kursu_baze@inbox.lv

Website: www.kursu_baze.savavieta.lv

Chairman of the Board: Mr Valdis Kupcis

Contact: Ms Anita Kupce

Position of the contact person: Managing Director

Languages spoken: Latvian, German, Russian

Member of association: Latvian Union of Timber

Harvesting Companies

OGRES PROFESIONĀLĀ VIDUSSKOLA

(Ogre Vocational School)

Address: Upes prospekts 16, Ogre, Ogres nov., LV-5001, Latvia

Phone: +371 65 024 479

Fax: +371 65 035 909

E-mail: opv.sekretare@gmail.com

Website: www.opv.lv

Principal: Ms Baiba Liepiņa

Head of the programme: Mr Jānis Mūrnieks

Languages spoken: Latvian, German, Russian

LATVIJAS LAUKSAIMNIECĪBAS UNIVERSITĀTE, MEŽA FAKULTĀTE

(Latvian University of Agriculture, Forest Faculty)

Address: Akadēmijas iela 11, Jelgava, LV-3001, Latvia

Phone: +371 63 021 619

Fax: +371 63 021 619

E-mail: mfdek@llu.lv

Website: www.mf.llu.lv

Dean: Mr Dagnis Dubrovskis

Languages spoken: Latvian, English, Russian

Business profile: Forestry and Wood processing.

Consultancy services, higher education.

Seeking cooperation in: Consultancy services, higher education.

Member of association: Association *Latvijas Koks*

LATVIJAS VALSTS KOKSNES ĶĪMIJAS INSTITŪTS

(Latvian State Institute of Wood Chemistry)

Address: Dzērbenes iela 27, Rīga, LV-1006, Latvia

Phone: +371 67 553 063

Fax: +371 67 550 635

E-mail: koks@edi.lv

Website: www.kki.lv

Director: Dr Aivars Žuriņš

Contact: Dr Bruno Andersons

Position of the contact person: Scientific Director

Languages spoken: Latvian, English, German, Russian

Business profile: The mission of the Latvian State Institute of Wood Chemistry (LSIWC) is to develop scientifically grounded, environmentally friendly, waste-free technologies for obtaining competitive materials and products from wood and wood biomass. Our vision is the science-based, sustainable utilisation of wood and biomass as substantial regional (Latvia, EU countries) and global resources for economic, social and environmental benefits, co-operating with leading European wood science centres and performing urgent studies of high scientific quality.

Seeking cooperation in: The performing of fundamental and applied studies in the field of wood science, sustainable utilisation of wood and plant biomass as substantial resources for economic, social and environmental benefits.

Member of association: Association *Latvijas Koks*, International Union of Forest Research Organizations IUFRO



Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

Investment and Development Agency of Latvia

Address: Pērses iela 2, Rīga, LV-1442, Latvia

Phone: +371 67 039 410

Fax: +371 67 039 401

E-mail: liao@liao.gov.lv

Websites: www.liao.gov.lv, www.exim.lv

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

Having more than 15 years experience in the attraction of foreign direct investment to Latvia and the promotion of foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004 the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in London (UK), Berlin (Germany), Warsaw (Poland), Stockholm (Sweden), Paris (France), Amsterdam (the Netherlands), Oslo (Norway), Copenhagen (Denmark), Moscow (Russia) and Tokyo (Japan).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPI's) in the world according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in the fierce competition of 213 investment promotion agencies.

Representative Offices of Investment and Development Agency of Latvia



Investment and Development Agency of Latvia
Pērses iela 2, Rīga, LV-1442, Latvia
Phone: +371 67 039 499
Fax: +371 67 039 401
E-mail: liao@liao.gov.lv
Websites: www.liao.gov.lv, www.exim.lv

Enterprise Europe Network
Pērses iela 2, Rīga, LV-1442, Latvia
Phone: +371 67 039 430
Fax: +371 67 039 431
E-mail: een@liao.gov.lv
Website: www.een.lv

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Rosbæksvej 17, DK-2100,
Copenhagen Ø, Denmark
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Fax: +45 3927 6173
E-mail: dk@liao.gov.lv

Representative Office in Norway
Bygdøy Allé 76, Post Box 3163
Elisenberg, 0208 Oslo, Norway
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Fax: +47 22 546 426
E-mail: no@liao.gov.lv

Representative Office in France
Ambassade de Lettonie
6, villa Saïd 75116 Paris, France
Phone: +33 1 53 64 58 15
Fax: +33 1 53 64 5819
E-mail: fr@liao.gov.lv

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Embassy of the Republic of Latvia
19, Królowej Aldony Str.
03-928 Warszawa, Poland
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Fax: +48 22 617 42 89
E-mail: pl@liao.gov.lv

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Botschaft der Republik Lettland
Reinerzstr. 40-41, D-14193 Berlin, Germany
Phone: +49 (0) 162 98 11075
E-mail: de@liao.gov.lv

Representative Office in the Russian Federation
Embassy of the Republic of Latvia
Ul. Chapligina 3, 103062 Moscow
Russian Federation
Phone/Fax: +(7 495) 7301834
Mob.: +7 926 66 530 80
E-mail: ru@liao.gov.lv

Representative Office in Japan
37-11 Kamiyama-cho, Shibuya-ku,
Tokyo, 150-0047, Japan
Phone: +81 3 3467 6888
Fax: +81 3 3467 6897
Mob.: +81 90 8016 5023
E-mail: jp@liao.gov.lv

Representative Office in Sweden
Odengatan 5, Box 19167,
10432 Stockholm, Sweden
Phone: +46 8 7006311
Mob.: +46 704956849
Fax: +46 8 140 151
E-mail: se@liao.gov.lv

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Visitors' address:
Havengebouw, 11th floor
De Ruyterkade 7
1013 AA Amsterdam
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P.O. Box 94261
1090 GG AMSTERDAM
The Netherlands
E-mail: nl@liao.gov.lv
Website: www.liao.nl

Representative Office in the United Kingdom
72 Queensborough Terrace,
London, W2 3SH
United Kingdom
Phone: +44 (0)20 7229 8173
Fax: +44 (0)20 7727 7397
Mob.: +44 (0)79 9060 5422
E-mail: uk@liao.gov.lv



Exim

Latvian Export Import Directory

www.exim.lv

The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

With **EXIM** you can:

- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info - information about the Latvian economy, industry and commerce.

We make it easy for international businesses to find the right contacts in Latvia!



Investment and Development Agency of Latvia (LIAA)
Pērses iela 2, Rīga, LV-1442, Latvia
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Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

